

## Selling a Home in Arizona.



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### **Quick Reference**

Your Escrow Number	
Your New Address	
City/State/Zip	

Real Estate A	gent
Name	
Company	
Address	
Email	
Phone	
Fax	
Assistant	
Email	

First American Title	•
Escrow Officer	
Address	
City/State/Zip	
Phone	
Fax	
Email	
Escrow Assistant	
Email	

Insurance			
Previous Company	Phone		
Previous Agent	Policy No.		
New Company	Phone		
New Agent	Policy No.		
Home Warranty Company	Policy No.		

#### **Utilities and Services**

Southwest Gas 1.877-860-6020 www.swgas.com

Cox 602-277-1000 www.cox.com

Direct TV 1.888-777-2454 www.directv.com **Dish Network** 1.800-823-4929 www.dishnetwork.com

CenturyLink 800-366-8201 www.centurylink.com

AT&T 1.800-222-0300 www.att.com Verizon 1.877-300-4498 www.connecttoverizon.com

Salt River Project 602-236-8888 www.srpnet.com

**APS** 602-371-7171 www.aps.com



### Count on First American Title.

#### Count on us for service.

First American Title's professionals are proud to provide the title insurance that assures people's home ownership. Backed by First American Title Insurance Company, your transaction will be expertly completed in accordance with state-specific underwriting standards and state and federal regulatory requirements.

#### Count on us for stability.

First American Title is the principal subsidiary of First American Financial Corporation, and one of the largest suppliers of title insurance services in the nation. With roots dating back to 1889, we've served families for generations.

#### Count on us for convenience.

First American Title has a direct office or agent near you. We also have an extensive network of offices and agents throughout the United States, and internationally.

#### Count on us to meet your needs.

First American Financial Corporation offers more than title insurance and escrow services through its subsidiaries. Our subsidiaries also provide property data, title plant records and images, home warranties, property and casualty insurance, and banking, trust and advisory services.

# Benefits from a professional REALTOR®.

Before you make the decision to try to sell your home alone, consider the benefits a REALTOR® can provide that you may not be aware of:

- Understands market conditions and has access to information not available to the average homeowner.
- Can advertise effectively for the best results.
- Knows how to price your home realistically, to give you the highest price possible within your time frame.
- Is experienced in creating demand for homes and how to show them to advantage.
- Knows how to screen potential Buyers and eliminate those who can't qualify or are looking for bargain-basement prices.
- Knows how to go toe-to-toe in negotiations.
- Is always "on-call," answering the phone at all hours, and showing homes evenings and weekends.
- Can remain objective when presenting offers and counter-offers on your behalf.
- Maintains errors-and-omissions insurance.
- Will listen to your needs, respect your opinions and allow you to make your own decisions.
- Can help protect your rights, particularly important with the increasingly complicated real estate laws and regulations.
- Is experienced with resolving problems to facilitate a successful closing on your home.

Only you can determine whether you should attempt to sell your home—probably your largest investment—all alone. Talk with a REALTOR® before you decide. You may find working with a professional is a lot less expensive and much more beneficial than you ever imagined!



## For sale by owner.

Many people believe they can save a considerable amount of money by selling their homes themselves. It may seem like a good idea at the time, but while you may be willing to take on the task, are you qualified? The following are some questions to help you realistically assess what's involved:

- Do you have the knowledge, patience, and sales skill needed to sell your home?
- If your buyer is aggressive, can you negotiate a successful outcome for yourself?
- Do you know how to determine the current market value of your home?
- Are you aware of conditions in the marketplace today that affect value and length of time to sell?
- Do you know how to determine whether or not a buyer can qualify for a loan?
- Are you concerned about having strangers walking through your home?
- Do you understand the steps of an escrow and what's required of you and the buyer?
- Are you familiar enough with real estate regulations to prepare a binding sales contract? Counter-offers?
- Are you aware that every time you leave your home, you are taking it off the market until you return?
- Have you made arrangements with an escrow and title company, home warranty company, pest-control service and lender to assist you with the transaction?
- Do you need to hire a real estate attorney? If so, do you know what the cost will be and how much liability they will assume in the transaction?
- Do you know how to advertise effectively and what the costs will be?
- Are you aware that prospective buyers and bargain hunters will expect you to lower your cost because there's no REALTOR® involved?
- Do you understand the various types of loans buyers may choose and the advantages and disadvantages for the seller?
- Are you prepared to give up your evenings and weekends to show your home to potential Buyers and "just-looking" time wasters?

## Key professionals involved in your transaction.

#### **REALTOR®**

A REALTOR® is a licensed real estate agent and a member of the National Association of REALTORS®, a real estate trade association. REALTORS® also belong to their state and local Association of REALTORS®.

#### Real Estate Agent

A real estate agent is licensed by the state to represent parties in the transfer of property. Every REALTOR® is a real estate agent, but not every real estate agent has the professional designation of a REALTORS®.

#### Listing Agent

A key role of the listing agent or broker is to form a legal relationship with the homeowner to sell the property and place the property in the Multiple Listing Service.

#### Buyer's Agent

A key role of the buyer's agent or broker is to work with the buyer to locate a suitable property and negotiate a successful home purchase.

#### Multiple Listing Service (MLS)

The MLS is a database of properties listed for sale by REALTORS® who are members of the local Association of REALTORS®. Information on an MLS property is available to thousands of REALTORS®.

#### **Title Company**

These are the people who carry out the title search and examination, work with you to eliminate the title exceptions you are not willing to take subject to, and provide the policy of title insurance regarding title to the real property.

#### **Escrow Officer**

An escrow officer leads the facilitation of your escrow, including escrow instructions preparation, document preparation, funds disbursement, and more.

#### Lenders

A financial institution that provides money to a borrower to purchase real estate, often in the form of a mortgage. Lenders play a vital role in the home buying process by assessing the borrower's ability to repay the loan and setting the terms of the mortgage.

#### Inspectors

A licensed professional who evaluates the condition and safety of a property for a buyer or seller. They inspect the property from top to bottom, looking for defects that could be a financial burden or safety risk.

#### **Appraisers**

A professional who provides an unbiased estimate of a property's value.



## Preparing your home for sale.

First impressions have a major impact on potential buyers. Try to imagine what a potential buyer will see when they approach your house for the first time and walk through each room. Ask your REALTOR® for advice; they know the marketplace and what helps a home sell. Here are some tips to present your home in a positive manner:

- Mow and edge the lawn regularly, and trim the shrubs.
- Make your entry inviting: paint your front door and buy a new front door mat.
- Paint or replace the mailbox, if needed.
- If screens or windows are damaged, replace or repair them.
- Repair or replace worn shutters and other exterior trim.
- Make sure the front steps are clear and hazard-free. Make sure the doorbell works properly and has a pleasant sound.
- Ensure that all exterior lights are working.
- Check stucco walls for cracks and discoloration.
- Remove any oil and rust stains from the driveway and garage.
- Clean and organize the garage, and ensure the door is in good working order.
- Shampoo carpeting or replace if worn. Clean tile floors, particularly the caulking.
- Brighten the appearance inside by painting walls, cleaning windows and window coverings, and removing sunscreens.
- Repair leaky faucets and caulking in bathtubs and showers.
- Repair or replace loose knobs on doors and cabinets. If doors stick or squeak, fix them.
- Make sure toilet seats look new and are firmly attached.
- Repair or replace loud ventilating fans.
- Replace worn shower curtains.
- Rearrange furniture to make rooms appear larger. If possible, remove and/or store excess furniture, and avoid extension cords in plain view.
- Remove clutter throughout the house. Organize and clean out closets.
- Clean household appliances and make sure they work properly.
- Air conditioners/heaters, evaporative coolers, hot water heater should be clean, working and inspected if necessary. Replace filters.
- Check the pool and/or spa equipment and pumps. Make sure all are working properly and that the pool and/or spa are kept clean.
- Inspect fences, gates and latches. Repair or replace as needed.





## **Staging** your home for show.

To make the best impression, keep your home clean, neat, uncluttered and in good repair. Please review this list prior to each showing:

- Keep everything clean. A messy or dirty home will cause prospective buyers to notice every flaw.
- Clear all clutter from counter tops.
- Let the light in. Raise shades, open blinds, pull back the curtains and turn on the lights.
- Get rid of odors such as tobacco, pets, cooking, etc., but don't overdo air fresheners or potpourri. Fresh baked bread and cinnamon can make a positive impact.
- Send pets away or secure them away from the house, and be sure to clean up after them.
- Close the windows to eliminate street noise.
- If possible you, your pets, and your children should be gone while your home is being shown.
- Clean trash cans and put them out of sight.
- If you must be present while your home is shown, keep noise down. Turn off the TV and radio. Soft, instrumental music is fine, but avoid vocals.
- Keep the garage door closed and the driveway clear. Park autos and campers away from your home during showings
- Hang clean attractive guest towels in the bathrooms.
- Check that sink and tub are scrubbed and unstained.
- Make beds with attractive spreads.
- Stash or throw out newspapers, magazines, junk mail.



### Terms you should know.

#### Appraisal

An estimate of value of property resulting from analysis of facts about the property; an opinion of value.

#### Annual Percentage Rate (APR)

The borrower's costs of the loan term expressed as a rate. This is not their interest rate.

#### Beneficiary

The recipient of benefits, often from a deed of trust; usually the lender.

#### Closing Disclosure (CD)

Closing disclosure form designed to provide disclosures that will be helpful to borrowers in understanding all of the costs of the transaction. This form will be given to the consumer three (3) business days before closing.

#### Close of Escrow

Generally the date the buyer becomes the legal owner and title insurance becomes effective.

#### Comparable Sales

Sales that have similar characteristics as the subject real property, used for analysis in the appraisal. Commonly called "comps."

#### Consummation

Occurs when the borrower becomes contractually obligated to the creditor on the loan, not, for example, when the borrower becomes contractually obligated to a seller on a real estate transaction. The point in time when a borrower becomes contractually obligated to the creditor on the loan depends on applicable state law. Consummation is not the same as close of escrow or settlement.

#### Deed of Trust

An instrument used in many states in place of a mortgage.

#### **Deed Restrictions**

Limitations in the deed to a parcel of real property that dictate certain uses that may or may not be made of the real property.

#### Disbursement Date

The date the amounts are to be disbursed to a buyer and seller in a purchase transaction or the date funds are to be paid to the borrower or a third party in a transaction that is not a purchase transaction.

#### **Earnest Money Deposit**

Down payment made by a purchaser of real property as evidence of good faith; a deposit or partial payment.

#### Easement

A right, privilege or interest limited to a specific purpose that one party has in the land of another.

#### Endorsement

As to a title insurance policy, a rider or attachment forming a part of the insurance policy expanding or limiting coverage.

#### Hazard Insurance

Real estate insurance protecting against fire, some natural causes, vandalism, etc., Depending upon the policy. Buyer often adds liability insurance and extended coverage for personal property.

#### Impounds

A trust type of account established by lenders for the accumulation of borrower's funds to meet periodic payments of taxes, mortgage insurance premiums and/or future insurance policy premiums, required to protect their security.

#### Legal Description

A description of land recognized by law, based on government surveys, spelling out the exact boundaries of the entire parcel of land. It should so thoroughly identify a parcel of land that it cannot be confused with any other.

#### Lien

A form of encumbrance that usually makes a specific parcel of real property the security for the payment of a debt or discharge of an obligation. For example, judgments, taxes, mortgages, deeds of trust.

#### Loan estimate (LE)

Form designed to provide disclosures that will be helpful to borrowers in understanding the key features, costs and risks of the mortgage loan for which they are applying. Initial disclosure to be given to the borrower three (3) business days after application.

#### Mortgage

The instrument by which real property is pledged as security for repayment of a loan.

#### PITI

A payment that includes principal, interest, taxes, and insurance.

#### Power of Attorney

A written instrument whereby a principal gives authority to an agent. The agent acting under such a grant is sometimes called an "attorney-in-fact."

#### Recording

Filing documents affecting real property with the appropriate government agency as a matter of public record.

#### **Settlement Statement**

Provides a complete breakdown of costs involved in a real estate transaction.

#### TRID

Tila-respa integrated disclosures



## The life of an escrow.

#### The Buyer

Chooses a Real Estate Agent

Gets pre-approval letter from Lender and provides to Real Estate Agent.

Makes offer to purchase. Upon acceptance, opens escrow and deposits earnest money.

Finalizes Ioan application with Lender. Receives a Loan Estimate from Lender.

Completes and returns opening package from First American Title.

Schedules inspections and evaluates findings. Reviews title commitment/preliminary report.

Provides all requested paperwork to Lender (bank statements, tax returns, etc.)
All invoices and final approvals should be to the lender no later than 10 days prior to loan consummation.

Lender (or Escrow Officer)
prepares CD and delivers to
Buyer at least 3 days prior to loan
consummation.

Escrow officer or real estate agent contacts the buyer to schedule signing appointment.

Buyer consummates loan, executes settlement documents, & deposits funds via wire transfer.

Documents are recorded and the keys are delivered!

#### The Seller

Chooses a Real Estate Agent

Accepts Buyer's offer to purchase.

Completes and returns opening package from First American Title, including information such as forwarding address, payoff lender contact information and loan numbers.

Orders any work for inspections and/or repairs to be done as required by the purchase agreement.

Escrow officer or real estate agent contacts the seller to schedule signing appointment.

Documents are recorded and all proceeds from sale are received.

#### The Escrow Officer

Upon receipt of order and earnest money deposit, orders title examination.

Requests necessary information from buyers and sellers via opening packages.

Reviews title commitment/ preliminary report.

Upon receipt of opening packages, orders demands for payoffs. Contacts buyer or seller when additional information is required for the title commitment/preliminary report.

All demands, invoices, and fees must be collected and sent to lender at least 10 days prior to loan consummation.

Coordinates with lender on the preparation of the CD.

Reviews all documents, demands, and instructions and prepares settlement statements and any other required documents.

Schedules signing appointment and informs buyer of funds due at settlement.

Once loan is consummated, sends funding package to lender for review.

Prepares recording instructions and submits docs for recording.

Documents are recorded and funds are disbursed. Issues final settlement statement.

#### The Lender

Accepts Buyer's application and begins the qualification process. Provides Buyer with Loan Estimate.

Orders and reviews title commitment / preliminary report, property appraisal, credit report, employment and funds verification.

Collects information such as title commitment / preliminary report, appraisal, credit report, employment and funds verification. Reviews and requests additional information for final loan approval.

Underwriting reviews loan package for approval.

Coordinates with Escrow Officer on the preparation of the Closing Disclosure, which is delivered to Buyer at least 3 days prior to loan consummation.

Delivers loan documents to escrow.

Upon review of signed loan documents, authorizes loan funding.

## **Closing Costs: Who Pays Whats**

This	chart indicates who customarily pays what costs	CASH	FHA	VA	CONV
01.	Downpayment	Buyer	Buyer	Buyer	Buyer
02.	Property Inspection (If Requested By Buyer)	Buyer	Buyer	Buyer	Buyer
03.	Property Repairs, If Any (Negotiable)	Seller	Seller	Seller	Seller
04.	New Loan Origination Fee (Negotiable)		Buyer	Buyer	Buyer
05.	Discount Points (Negotiable)		Buyer	Seller	Buyer
06.	Document Preparation Fee (Charge Seller On Fha/Va)		Seller	Seller	Buyer
07.	Credit Report		Buyer	Buyer	Buyer
08.	Appraisal Or Extension Fee (Negotiable)		Buyer	Buyer	Buyer
09.	Interest Proration On Seller's Existing Loan				
10.	Existing Loan Payoff	Seller	Seller	Seller	Seller
11.	Existing Loan Payoff Demand	Seller	Seller	Seller	Seller
12.	Loan Prepayment Penalty (If Any)	Seller	Seller	Seller	Seller
13.	Next Month's Piti Payment		Buyer	Buyer	Buyer
14.	Prepaid Interest (Approx. 30 Days)		Buyer	Buyer	Buyer
15.	Reserve Account Balance (Credit Seller / Charge Buyer)		Prorate	Prorate	Prorate
16.	Fha Mip, Va Funding Fee, Pmi Premium		Buyer	Buyer	Buyer
17.	Assessments Payoff Or Proration (Sewer, Paving, Etc.)	Seller			
18.	Taxes	Prorate	Prorate	Prorate	Prorate
19.	Tax Impounds		Buyer	Buyer	Buyer
20.	Tax Service Contract		Seller	Seller	Buyer
21.	Fire/Hazard Insurance	Buyer	Buyer	Buyer	Buyer
22.	Flood Insurance		Buyer	Buyer	Buyer
23.	Homeowners Association (Hoa) Transfer Fee	Split	Split	Seller	Split
24.	Hoa/Disclosure Fee	Seller	Seller	Seller	Seller
25.	Current Hoa Payment	Prorate	Prorate	Prorate	Prorate
26.	Next Month's Hoa Payment	Buyer	Buyer	Buyer	Buyer
27.	Home Warranty Premium (Negotiable)				
28.	Homeowners Title Policy (Negotiable on all but VA loan)	Seller	Seller	Seller	Seller
29.	Lenders Title Policy And Endorsements		Buyer	Buyer	Buyer
30.	Account Servicing Set-Up Fee (Negotiable)				
31.	Escrow Fee (Note: Charge Seller On Va Loan)	Split	Split	Seller	Split
32.	Recording Fees (Flat Rate)	Split	Split	Split	Split
33.	Reconveyance/Satisfaction Fee	Seller	Seller	Seller	Seller
34.	Courier/Express Mail Fees	Split	Split	Seller	Split
35.	Email Loan Documents		Buyer	Seller	Buyer

Note: Prorated items will appear on Closing Statement as charges for one and credits for the other.

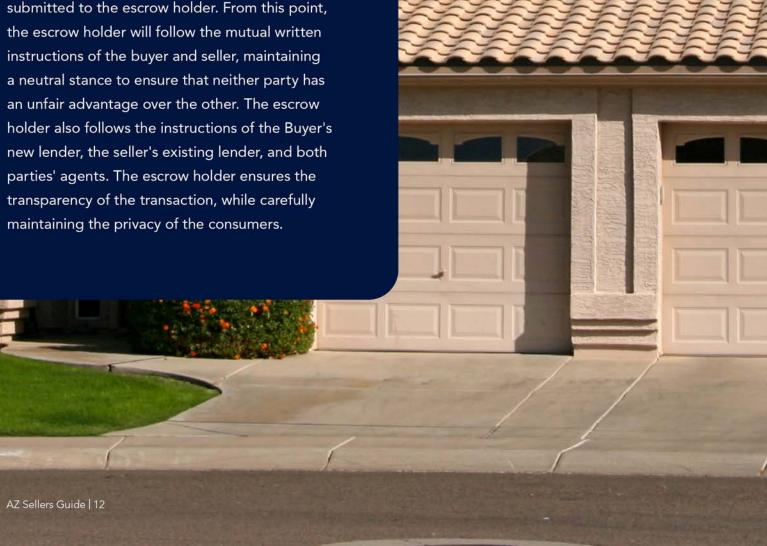
## The Escrow Process

#### What is an escrow?

The escrow is the process of having a neutral party manage the exchange of money for real property. The escrow holder is known as an escrow or settlement officer or agent. The buyer deposits funds and the seller deposits a deed with the escrow holder along with all of the other documents required to remove all "contingencies" (conditions and approvals) in the purchase agreement prior to closing.

#### How is an escrow opened?

Once a purchase agreement is signed by all necessary parties, the agent representing the party who will pay the fee selects an escrow holder and the buyer's earnest money deposit and contract are submitted to the escrow holder. From this point,





## Your escrow professional may:

- Open escrow and, if instructed to do so, deposit your good faith funds in a separate escrow account.
- Order a title search to determine ownership and status of the subject real property.
- Issue a preliminary report and begin the process of eliminating the title exceptions you and your lender are not willing to take title subject to.
- Request payoff information for the seller's loans, other liens, homeowner's association fees, etc.
- Coordinate with the buyer's lender on the preparation of the Closing Disclosure (CD).
- Prorate fees, such as real property taxes, per the contract, and prepare the settlement statement.
- Set separate appointments allowing the seller and you to sign documents and deposit funds.
- Review documents ensuring all conditions and legal requirements are fulfilled; request funds from lender.
- When all funds are deposited, record documents with the County Recorder's Office to transfer the subject real property to you.
- After the recordation is confirmed, close escrow and disburse\funds, including seller's proceeds, loan payoffs, etc.
- Prepare and send final documents to all parties involved.

## Understanding title insurance.

The title industry and title insurance in brief.

Prior to the development of the title industry in the late 1800s, a home-buyer received a grantor's warranty, attorney's title opinion, or abstractor's certificate as assurance of home ownership. The buyer relied on the financial integrity of the grantor, attorney, or abstractor for protection. Today, home-buyers look primarily to title insurance to provide this protection. Title insurance companies are regulated by state statute. They are required to post financial guarantees to ensure that any claims will be paid in a timely fashion. They also must maintain their own "title plants" which house duplicates of recorded deeds, mortgages, plats, and other pertinent county property records.

#### What is title insurance?

Title insurance provides coverage for certain losses due to defects in the title that, for the most part, occurred prior to your ownership. Title insurance protects against defects such as prior fraud or forgery that might go undetected until after closing and possibly jeopardize your ownership and investment.

#### Why is title insurance needed?

Title insurance insures buyers against the risk that they did not acquire marketable title from the seller. It is primarily designed to reduce risk or loss caused by defects in title from the past. A loan policy of title insurance protects the interest of the mortgage lender, while an owner's policy protects the equity of you, the buyer, for as long as you or your heirs (in certain policies) own the real property.

#### When is the premium due?

You pay for your owner's title insurance policy only once, at the close of escrow. Who pays for the owner's policy and loan policy varies depending on local customs.



	Compare First American Title's Eagle Policy® for Owners	EAGLE/ALTA Homeowners Policy	ALTA Standard Policy
	Protection from:		
1	Someone else owns an interest in your title	1	✓
2	A document is not properly signed	<b>√</b>	✓
3	Forgery, fraud, duress in the chain of title	✓	✓
4	Defective recording of any document	1	<b>√</b>
5	There are restrictive covenants	1	✓
6	There is a lien on your title because there is:		
	a) a mortgage	✓	<b>√</b>
	b) a judgement, tax, or special assessment	~	✓
- 6	c) a charge by a homeowner's association	✓	✓
7	Title is unmarketable	✓	✓
8	Mechanics lien **	✓	
9	Forced removal of a structure because it:		
	a) extends on another property and/or easement	✓	
	b) violates a restriction in Schedule B	<b>√</b>	
	c) violates an existing zoning law*	✓	
10	Cannot use the land for a Single-Family Residence because the use violates a restriction in Schedule B or a zoning ordinance	✓	
11	Unrecorded lien by a homeowners association	~	
12	Unrecorded easements	<b>√</b>	
13	Building permit violations*	✓	
14	Restrictive covenant violations	✓	
15	Post-policy forgery	✓	
16	Post-policy encroachment	V.	
18	Lack of vehicular and pedestrian access	<b>√</b>	
20	Post-policy adverse possession	1	
21	Post-policy prescriptive easement	1	
22	Covenant violation resulting in your title reverting to a previous owner	V	
23	Violation of building setback regulations	✓	
24	Discriminatory covenants	1	
	Other benefits:		
25	Pays rent for substitute land or facilities	<b>√</b>	
26	Rights under unrecorded leases	V	
27	Plain language statements of policy coverage and restrictions	✓	
29	Coverage for boundary wall or fence encroachment **	~	
30	Added ownership coverage leads to enhanced marketability	V	
31	Insurance coverage for a lifetime	✓	
32	Post-policy inflation coverage with automatic increase in value up to 150% over five years	1	
33	Post-policy Living Trust coverage	<b>√</b>	

As with any insurance contract, the insuring provisions express the coverage afforded by the title insurance policy and there are exceptions, exclusions and conditions to coverage that limit or narrow the coverage afforded by the policy. Also, some coverage may not be available in a particular area or transaction due to legal, regulatory, or underwriting considerations. Please contact a First American representative for further information. The services described above are typical basic services. The services provided to you may be different due to the specifics of your transaction or the location of the real property involved.

<sup>\*</sup> Deductible and maximum limits apply. Not available to investors on 1- to 4-unit residential properties.

\*\* \*\* Subject to underwriting approval. See policy for exact statements of coverage. All coverages subject to special exceptions set forth in Schedule B of the policy.

### **Consider This**

One escrow transaction could involve more than 20 individuals, including real estate agents, buyers, sellers, attorneys, escrow officer, escrow technician, title officer, loan officer, loan processor, loan underwriter, home inspector, termite inspector, insurance agent, home warranty representative, contractor, roofer, plumber, pool service, and so on. And often, one transaction depends on another.

When you consider the number of people involved, you can imagine the opportunities for delays and mishaps. Your experienced escrow team can't prevent unforeseen problems from arising; however, they can help smooth out the process.



### **Closing Your Escrow**

#### What to do before the closing appointment.

Your escrow officer or escrow technician will contact you to schedule your closing appointment and inform you of the funds you need to bring with you. Obtain a cashier's check for that amount made payable to First American Title. If a wire transfer is necessary, arrange for it in advance with your escrow officer.

First American Title is required by law to have funds deposited before escrow funds can be disbursed. Expect delays if you submit a personal check! If you have questions or anticipate a problem, contact your escrow officer immediately.

#### Don't forget your identification.

You will need valid identification with your photo; a driver's license is preferred. This is necessary so that your identity can be sworn to by a notary public. It's a routine step, but it's important for your protection.

#### What happens next?

During your signing appointment at First American Title, you will sign loan documents for the home you are purchasing and you will present your identification so the documents can be notarized. You will review the settlement statement and give the escrow officer your cashier's check. (The seller will sign at a separate appointment.)

First American Title will confirm that all contract conditions have been met and ask the lender to "fund the loan." If the loan documents are satisfactory, the lender will send funds directly to First American Title. When all necessary funds are received we will disperse escrow funds to the seller and other appropriate payees. The signed loan documents will be returned to the lender. We will record the deed at the county recorder's office. At this time your escrow is closed.



## After the Closing

We recommend you keep all records pertaining to your home together in a safe place, including all purchase documents, insurance, maintenance and improvements.

Loan payments and impounds. You should receive a statement from your lender before your first payment is due. If you have not been notified, or if you have questions about your tax and insurance impounds, contact your lender.

**Home Warranty Repairs.** If you have a home warranty policy, call your home warranty company directly for repairs. Have your policy number available when you call.

Title Insurance Policy. First American Title will deliver your policy and your recorded deed.

**Property Taxes.** You may not receive a tax statement for the current year on the home you buy; however, it is your obligation to make sure the taxes are paid when due. Check with your mortgage company to find out if taxes are included with your payment. For more information on your property taxes, contact your county treasurer's office.



## **Planning Your Move**

Six V	Veeks Before:	One	Week Before:
	Create an inventory sheet of items to move.		Plan your itinerary. Make plans to spend the entire day
	<b>Research moving options</b> . You'll need to decide if yours is a do-it-yourself move or if you'll be using a moving company.		at the house or at least until the movers are on their way. Someone will need to be around to make decisions. Make plans for kids and pets to be at the sitters for the day.
П	Request moving quotes. Solicit moving quotes from as		Change of address. Visit USPS for change of address form.
	many moving companies and movers as possible. There can be a large difference between rates and services within moving companies.		<b>Bank accounts.</b> Notify bank of address change. Make sure to have a money order for paying the moving company if you are transferring or closing accounts.
	<b>Discard unnecessary items</b> . Moving is a great time for ridding yourself of unnecessary items. Have a yard sale or donate unnecessary items to charity.		<b>Service automobiles</b> . If automobiles will be driven long distances, you'll want to have them serviced for a trouble-free drive.
	<b>Packing materials.</b> Gather moving boxes and packing materials for your move.		<b>Cancel services</b> . Notify any remaining service providers (newspapers, lawn services, etc) of your move.
	Contact insurance companies. (Life, Health, Fire, Auto)		Start packing. Begin packing for your new location.
	ou'll need to contact your insurance agent to cancel/ ransfer your insurance policy. Do not cancel your insurance policy until you have and closed escrow on the sale.		<b>Travel items</b> . Set aside items you'll need while traveling and those needed until your new home is established. Make sure these are not packed in the moving truck!
	Seek employer benefits. If your move is work-related, your employer may provide funding for moving expenses. Your human resources rep should have information on this		<b>Scan your furniture.</b> Check furniture for scratches and dents before so you can compare notes with your mover on moving day.
	policy.		Prepare Floor Plan. Prepare floor plan for your new home.
	Changing Schools. If changing schools, contact new school		This will help avoid confusion for you and your movers.
	for registration process.	Movi	ing Day:
Four	Weeks Before:		Review the house. Once the house is empty, check the
	<b>Contact utility companies</b> . Set utility turnoff date, seek refunds and deposits and notify them of your new address.		entire house (closets, the attic, basement, etc) to ensure no items are left or no home issues exist.
	Obtain your medical records. Contact your doctors, physicians, dentists and other medical specialists who may currently be retaining any of your family's medical records. Obtain these records or make plans for them to be		<b>Sign the bill of lading</b> . Once you are satisfied with the mover's packing your items into the truck, sign the bill of lading. If possible, accompany your mover while the moving truck is being weighed.
	delivered to your new medical facilities.		Double check with your mover. Make sure your mover has
	Note food inventory levels. Check your cupboards, refrigerator and freezer to use up as much of your		the new address and your contact information should they have any questions during your move.
	perishable food as possible.		Vacate your home. Make sure utilities are off, doors and
	<b>Service small engines</b> for your move by extracting gas and oil from the machines. This will reduce the chance to catch fire during your move.		windows are locked and notify your real estate agent you've left the property.
	<b>Protect jewelry and valuables.</b> Transfer jewelry and valuables to safety deposit box so they can not be lost or stolen during your move.		

Borrowed and rented items. Return items which you may have borrowed or rented. Collect items borrowed to others.

Your Notes:		

Your Notes:			

## **Central Arizona**

#### **Branch Locator**



#### 1 Sun City West

623-299-3644 13940 W. Meeker Blvd, #119 Sun City West, AZ 85375 N of Meeker Blvd W of R.H. Johnson

#### 2 The Legends

623-537-1608 20241 N. 67th Ave, #A-2 Glendale, AZ 85308 E side 67th Ave/N of 101

#### 3 Arrowhead

623-487-0404 16165 N. 83rd Ave, #100 Peoria, AZ 85382 SE corner of N 83rd Ave and W Paradise Ln

#### 4 Anthem

623-551-3265 39508 N. Daisy Mountain Dr, #128 Anthem, AZ 85086 NE corner Daisy Mtn Dr/Gavilan Peak Pkwy

#### 5 Tatum Ridge

480-515-4369 11211 N Tatum Blvd, #A150 Phoenix, AZ 85028 N of Shea, E side of Tatum

#### 6 Carefree

480-575-6609 7202 E. Carefree Dr, Bldg 1, #1 Carefree, AZ 85377 NE corner of Tom Darlington/Carefree Dr.

#### 7 Scottsdale Forum

480-551-0480 6263 N. Scottsdale Rd, #110 Scottsdale, AZ 85250 E Side Scottsdale/S of Lincoln

#### 8 Raintree

480-563-9034 8605 E. Raintree Dr, # 130 Scottsdale, AZ 85260 SW corner of E Raintree Dr and N 87th St

#### 9 Chandler Portico

480-777-0051 2121 W. Chandler Blvd., #100 Chandler, AZ 85224 SW Corner Chandler Blvd./Dobson Rd.

#### 10 Gilbert San Tan

480-777-0614 1528 E. Williams Field Rd. #101 Gilbert, AZ 85295 NW corner of Williams Field Rd./Val Vista Rd.

#### 11 Mesa

480-401-3738 1630 S. Stapley Dr, #123 Mesa, AZ 85204 N of Baseline / W of Stapley

#### 12 Gold canyon

480-288-0883 6877 South Kings Ranch Rd, #5 Gold Canyon, AZ 85118 E of 60/South Side Kings Ranch Rd.

## Southern Arizona

#### **Branch Locator**







#### 1 Main Office

6390 E Tanque Verde Rd Tucson, AZ 85715 PHONE 520-885-1600 / 520-202-2626

#### 2 Broadway

3777 E Broadway, Ste 130 Tucson, AZ 85716 PHONE 520-747-1644

#### 3 Cambric

1840 E River Road Ste 200 Tucson, AZ 85718 PHONE 520-577-8707 / 520-529-1944

#### 4 Casa Grande

442 W Kortsen Road, Ste 101 Casa Grande, AZ 85122 PHONE 520-426-4600

#### 5 Casas Adobes

6760 N Oracle Rd, Ste 100B Tucson, AZ 85704 PHONE 520-575-1900

#### 6 Green Valley

210 W Continental Road, Ste. 248 Green Valley, AZ 85622 PHONE 520-625-1095

#### 7 Oro Valley/La Canada

11165 N La Canada Dr, Ste 143 Oro Valley, AZ 85737 PHONE 520-877-9200

#### 8 Oro Valley/Oracle

8500 N Oracle Rd, Ste 100 Oro Valley, AZ 85704 PHONE 520-297-2576 | 520-219-6451

#### 9 Houghton

8280 S. Houghton Rd, Ste 130 Tucson, AZ 85747 PHONE 520-618-7790

#### 10 Skyline

2890 E Skyline Dr, Ste 200 Tucson, AZ 85718 PHONE 520-529-0506

