

Buying a Home in Arizona.



First American Title™

Table of Contents

- 03 Welcome
- 04 The Benefits of Buying
- 06 Terms You Should Know
- 07 Key Professionals
- **08** Benefits of Using a REALTOR®
- **09** Selecting a Home
- **10** The Life of an Escrow
- **11** Closing Costs: Who Pays What
- **12** Obtaining a New Loan & Types of Loans
- 14 The Escrow Process
- 16 Understanding Title Insurance
- **18** Compare our Eagle Owner's Policy
- 20 Ways to Hold Title
- 21 Your Title Commitment
- 22 What to Avoid
- 23 Closing Your Escrow
- 24 Planning Your Move
- 25 Residential Resale Real Estate Purchase Contract

Quick Reference

Your Escrow Number	
Your New Address	
City/State/Zip	

Real Estate Ag	Real Estate Agent					
Name						
Company						
Address						
Email						
Phone						
Fax						
Assistant						
Email						

First America	n Title
Escrow Officer	
Address	
City/State/Zip	
Phone	
Fax	
Email	
Escrow Assistant	
Email	

Insurance		
Previous Company	Phone	
Previous Agent	Policy No.	
New Company	Phone	
New Agent	Policy No.	
Home Warranty Company	Policy No.	

Utilities and Services

Southwest Gas 1.877.860.6020 www.swgas.com

Cox 602.277.1000 www.cox.com

Direct TV 1.888.777.2454 www.directv.com Dish Network 1.800.823.4929 www.dishnetwork.com

CenturyLink 800.366.8201 www.centurylink.com

AT&T 1.800.222.0300 www.att.com Verizon 1.877.300.4498 www.connecttoverizon.com

Salt River Project 602.236.8888 www.srpnet.com

APS 602.371.7171 www.aps.com



Count on First American Title.

Count on us for service.

First American Title's professionals are proud to provide the title insurance that assures people's home ownership. Backed by First American Title Insurance Company, your transaction will be expertly completed in accordance with state-specific underwriting standards and state and federal regulatory requirements.

Count on us for stability.

First American Title is the principal subsidiary of First American Financial Corporation, and one of the largest suppliers of title insurance services in the nation. With roots dating back to 1889, we've served families for generations.

Count on us for convenience.

First American Title has a direct office or agent near you. We also have an extensive network of offices and agents throughout the United States, and internationally.

Count on us to meet your needs.

First American Financial Corporation offers more than title insurance and escrow services through its subsidiaries. Our subsidiaries also provide property data, title plant records and images, home warranties, property and casualty insurance, and banking, trust and advisory services.



The Benefits of Buying

Not sure if you should buy a home? The rent you pay could build equity in your own real estate. Do you realize how much you pay in rent over a period of years? The chart below gives you a total picture of what is happening to your money. The rent you pay adds up to a sizeable sum.

Rent	1 YR	3 YRS	5 YRS	10 YRS	15 YRS	Return
\$1,200	\$14,400	\$43,200	\$72,000	\$144,000	\$216,000	\$0
\$1,300	\$15,600	\$46,800	\$7,800	\$156,000	\$234,000	\$0
\$1,400	\$16,800	\$50,400	\$84,000	\$168,000	\$252,000	\$0
\$1,500	\$18,000	\$54,000	\$90,000	\$180,000	\$270,000	\$0
\$1,750	\$21,000	\$63,000	\$105,000	\$210,000	\$315,000	\$0
\$2,000	\$24,000	\$72,000	\$120,000	\$240,000	\$360,000	\$0
\$2,250	\$27,000	\$81,000	\$135,000	\$270,000	\$405,000	\$0
\$2,500	\$30,000	\$90,000	\$150,000	\$300,000	\$450,000	\$0
\$2,750	\$33,000	\$99,000	\$165,000	\$330,000	\$495,000	\$0
\$3,000	\$36,000	\$108,000	\$180,000	\$360,000	\$540,000	\$0
\$3,500	\$42,000	\$126,000	\$210,000	\$420,000	\$630,000	\$0
\$4,000	\$48,000	\$144,000	\$240,000	\$480,000	\$720,000	\$0

Renting

- No interest payment deductions
- Rental amount may increase at any time
- Landlord approval needed for any changes
- No capitalization; your money disappears forever
- Rental is temporary and is often subject to 30 day's notice

Buying

- Deductions for your mortgage interest paid
- Mortgage payments could be fixed
- Decorate and make changes without prior approval
- The value of your property may increase in time
- Your house will become a home, not a temporary living situation; you are not at the mercy of a landlord

How much home can you afford?

This formula is only a guide and not to be construed as actual lending calculations.

Contact your loan officer to determine more accurately what price range you should consider. Lenders abide by certain ratios when calculating the loan amount their customers can qualify for and the ratios vary by lender and loan program. Many use 28% of your gross monthly income as the maximum allowed for your mortgage payment (principal/interest/ taxes/insurance or PITI); for your total monthly debt, the ratio is 36%. Total monthly expenses means PITI plus long-term debt (such as auto loans) and revolving/credit-card debt. Do not include other expenses such as groceries, utilities, clothing, tuition, etc., to calculate this ratio.



Sample Mortgage Payment 30-Year Loan / Principal & Interest Only

	Interest Rate							
Loan Amount	3.50%	3.75%	4%	4.25%	4.50%	4.75%	5%	5.25%
\$80,000	359	370	382	394	405	417	429	442
\$100,000	449	463	477	492	507	522	537	552
\$120,000	539	556	573	590	608	626	644	663
\$140,000	629	648	668	689	709	730	752	773
\$160,000	718	741	764	787	811	835	859	884
\$180,000	808	834	859	885	912	939	966	994
\$200,000	898	926	955	984	1,013	1,043	1,074	1,104
\$220,000	988	1,019	1,050	1,082	1,115	1,148	1,181	1,215
\$240,000	1,078	1,111	1,146	1,181	1,216	1,252	1,288	1,325
\$260,000	1,168	1,204	1,241	1,279	1,317	1,356	1,396	1,436
\$280,000	1,257	1,297	1,337	1,377	1,419	1,461	1,503	1,546
\$300,000	1,347	1,389	1,432	1,476	1,520	1,565	1,610	1,657

Terms you should know.

Appraisal

An estimate of value of property resulting from analysis of facts about the property; an opinion of value.

Annual Percentage Rate (APR)

The borrower's costs of the loan term expressed as a rate. This is not their interest rate.

Beneficiary

The recipient of benefits, often from a deed of trust; usually the lender.

Closing Disclosure (CD)

Closing Disclosure form designed to provide disclosures that will be helpful to borrowers in understanding all of the costs of the transaction. This form will be given to the consumer three (3) business days before closing.

Close of Escrow

Generally the date the buyer becomes the legal owner and title insurance becomes effective.

Comparable Sales

Sales that have similar characteristics as the subject real property, used for analysis in the appraisal. Commonly called "comps."

Consummation

Occurs when the borrower becomes contractually obligated to the creditor on the loan, not, for example, when the borrower becomes contractually obligated to a seller on a real estate transaction. The point in time when a borrower becomes contractually obligated to the creditor on the loan depends on applicable State law. Consummation is not the same as close of escrow or settlement.

Deed of Trust

An instrument used in many states in place of a mortgage.

Deed Restrictions

Limitations in the deed to a parcel of real property that dictate certain uses that may or may not be made of the real property.

Disbursement Date

The date the amounts are to be disbursed to a buyer and seller in a purchase transaction or the date funds are to be paid to the borrower or a third party in a transaction that is not a purchase transaction.

Earnest Money Deposit

Down payment made by a purchaser of real property as evidence of good faith; a deposit or partial payment.

Easement

A right, privilege or interest limited to a specific purpose that one party has in the land of another.

Endorsement

As to a title insurance policy, a rider or attachment forming a part of the insurance policy expanding or limiting coverage.

Hazard Insurance

Real estate insurance protecting against fire, some natural causes, vandalism, etc., depending upon the policy. Buyer often adds liability insurance and extended coverage for personal property.

Impounds

A trust type of account established by lenders for the accumulation of borrower's funds to meet periodic payments of taxes, mortgage insurance premiums and/or future insurance policy premiums, required to protect their security.

Legal Description

A description of land recognized by law, based on government surveys, spelling out the exact boundaries of the entire parcel of land. It should so thoroughly identify a parcel of land that it cannot be confused with any other.

Lien

A form of encumbrance that usually makes a specific parcel of real property the security for the payment of a debt or discharge of an obligation. For example, judgments, taxes, mortgages, deeds of trust.

Loan Estimate (LE)

Form designed to provide disclosures that will be helpful to borrowers in understanding the key features, costs and risks of the mortgage loan for which they are applying. Initial disclosure to be given to the borrower three (3) business days after application.

Mortgage

The instrument by which real property is pledged as security for repayment of a loan.

PITI

A payment that includes principal, interest, taxes, and Insurance.

Power of Attorney

A written instrument whereby a principal gives authority to an agent. The agent acting under such a grant is sometimes called an "Attorney-in-Fact."

Recording

Filing documents affecting real property with the appropriate government agency as a matter of public record.

Settlement statement

Provides a complete breakdown of costs involved in a real estate transaction.

TRID

TILA-RESPA Integrated Disclosures

Key professionals involved in your transaction.

REALTOR[®]

A REALTOR[®] is a licensed real estate agent and a member of the National Association of REALTORS[®], a real estate trade association. REALTORS[®] also belong to their state and local Association of REALTORS[®].

Real Estate Agent

A real estate agent is licensed by the state to represent parties in the transfer of property. Every REALTOR[®] is a real estate agent, but not every real estate agent has the professional designation of a REALTORS[®].

Listing Agent

A key role of the listing agent or broker is to form a legal relationship with the homeowner to sell the property and place the property in the Multiple Listing Service.

Buyer's Agent

A key role of the buyer's agent or broker is to work with the buyer to locate a suitable property and negotiate a successful home purchase.

Multiple Listing Service (MLS)

The MLS is a database of properties listed for sale by REALTORS[®] who are members of the local Association of REALTORS[®]. Information on an MLS property is available to thousands of REALTORS[®].

Title Company

These are the people who carry out the title search and examination, work with you to eliminate the title exceptions you are not willing to take subject to, and provide the policy of title insurance regarding title to the real property.

Escrow Officer

An escrow officer leads the facilitation of your escrow, including escrow instructions preparation, document preparation, funds disbursement, and more.

Lenders

A financial institution that provides money to a borrower to purchase real estate, often in the form of a mortgage. Lenders play a vital role in the home buying process by assessing the borrower's ability to repay the loan and setting the terms of the mortgage.

Inspectors

A licensed professional who evaluates the condition and safety of a property for a buyer or seller. They inspect the property from top to bottom, looking for defects that could be a financial burden or safety risk.

Appraisers

A professional who provides an unbiased estimate of a property's value.



AZ Buyers Guide | 7



Benefits of using a professional REALTOR[®].

Congratulations on your decision to buy a home! It's a challenging project, and there are many ways a professional can help. Here are some of the many ways you may benefit from working with a REALTOR[®]:

Many more home choices.

Your REALTOR® has thousands of homes to choose from through the Multiple Listing Service (MLS), so you're more likely to find the home that's just right for you and find it quicker. In fact, a majority of the homes for sale are listed by REALTORS® and aren't available to you unless you are working with a REALTOR.®

A number of transactions "fall out."

Unfortunately, it's true. Some transactions fall apart before closing. An experienced REALTOR® may be able to resolve problems and see your transaction through to a successful closing.

Knowledge of new home subdivisions.

New home subdivisions will welcome you and your REALTOR.[®] If you're interested in buying a new home, take your agent with you on your first visit to each subdivision. Your professional REALTOR[®] is an important source of information who can supply background on the builder, nearby subdivisions, and the local community.

It's a major investment.

You use a professional for your legal, financial and health needs. Why gamble on what may be your biggest investment without a professional at your side?

Help with FSBO's.

If you consider a "For Sale By Owner," take your REALTOR® along to help negotiate the contract.

Less Liability

You may have more protection from legal and financial liability, especially as real estate transactions become more complicated.

The Paperwork

Your experienced REALTOR[®] will negotiate and prepare the purchase contract for you and assist you throughout the escrow process.

Selecting A Home

The following home comparison chart is designed to help you remember the homes you visit and what you liked best and least about each one. Rate features or make notes that will help you determine what pleased or displeased you.

Remembering each home would appear easy, but it can quickly become confusing. Which home was near the school? Which one had the great pool? Did it have a family room? And how many bathrooms? In the "What's Memorable" category, note something you think is unusual and memorable about each home, such as a stained glass window, fruit trees, a child's playhouse. This will make it easier for you to recall the property later and refer to a specific address. And, last but not least, maybe the most important question, does this house feel like home? Good luck with your search, and enjoy your house hunting adventure!

	HOME 1	HOME 2	HOME 3
Address/ Location			
Asking Price			
No. Beds/Baths	/	/	/
Square Footage			
First Impression			
Neighborhood			
School District			
Living Room			
Study/Office			
Kitchen			
Family Room			
Baths			
Master Bedroom			
Master Bath			
Bedrooms			
Patio			
Pool			
Landscaping			
Garage or Carport			
What's Memorable			



The life of an escrow.



Closing Costs: Who Pays Whats

This	chart indicates who customarily pays what costs	CASH	FHA	VA	CONV
01.	Downpayment	Buyer	Buyer	Buyer	Buyer
02.	Property Inspection (If Requested By Buyer)	Buyer	Buyer	Buyer	Buyer
03.	Property Repairs, If Any (Negotiable)	Seller	Seller	Seller	Seller
04.	New Loan Origination Fee (Negotiable)		Buyer	Buyer	Buyer
05.	Discount Points (Negotiable)		Buyer	Seller	Buyer
06.	Document Preparation Fee (Charge Seller On Fha/Va)		Seller	Seller	Buyer
07.	Credit Report		Buyer	Buyer	Buyer
08.	Appraisal Or Extension Fee (Negotiable)		Buyer	Buyer	Buyer
09.	Interest Proration On Seller's Existing Loan				
10.	Existing Loan Payoff	Seller	Seller	Seller	Seller
11.	Existing Loan Payoff Demand	Seller	Seller	Seller	Seller
12.	Loan Prepayment Penalty (If Any)	Seller	Seller	Seller	Seller
13.	Next Month's Piti Payment		Buyer	Buyer	Buyer
14.	Prepaid Interest (Approx. 30 Days)		Buyer	Buyer	Buyer
15.	Reserve Account Balance (Credit Seller / Charge Buyer)		Prorate	Prorate	Prorate
16.	Fha Mip, Va Funding Fee, Pmi Premium		Buyer	Buyer	Buyer
17.	Assessments Payoff Or Proration (Sewer, Paving, Etc.)	Seller			
18.	Taxes	Prorate	Prorate	Prorate	Prorate
19.	Tax Impounds		Buyer	Buyer	Buyer
20.	Tax Service Contract		Seller	Seller	Buyer
21.	Fire/Hazard Insurance	Buyer	Buyer	Buyer	Buyer
22.	Flood Insurance		Buyer	Buyer	Buyer
23.	Homeowners Association (Hoa) Transfer Fee	Split	Split	Seller	Split
24.	Hoa/Disclosure Fee	Seller	Seller	Seller	Seller
25.	Current Hoa Payment	Prorate	Prorate	Prorate	Prorate
26.	Next Month's Hoa Payment	Buyer	Buyer	Buyer	Buyer
27.	Home Warranty Premium (Negotiable)				
28.	Homeowners Title Policy (Negotiable on all but VA loan)	Seller	Seller	Seller	Seller
29.	Lenders Title Policy And Endorsements		Buyer	Buyer	Buyer
30.	Account Servicing Set-Up Fee (Negotiable)				
31.	Escrow Fee (Note: Charge Seller On Va Loan)	Split	Split	Seller	Split
32.	Recording Fees (Flat Rate)	Split	Split	Split	Split
33.	Reconveyance/Satisfaction Fee	Seller	Seller	Seller	Seller
34.	Courier/Express Mail Fees	Split	Split	Seller	Split
35.	Email Loan Documents		Buyer	Seller	Buyer

Note: Prorated items will appear on Closing Statement as charges for one and credits for the other.

Obtaining a new loan.

When and where to apply for a loan? There are many sources for home loans including banks, credit unions, mortgage companies, and mortgage brokers. Your REALTOR® may give you several names of lenders who have proven reliable in their previous transactions. Apply for your loan as soon as possible. In fact, it's probably a good idea to know what you can afford before you begin looking for your new home. It can give you more bargaining power when negotiating with a Seller, especially in today's market. A lender can prequalify you for a certain price range and help you avoid disappointment later.

Your lender may have verification requests and order an appraisal on the property you are buying. If your lender asks for additional items, please comply promptly with those requests to avoid delaying loan approval.

What is hazard (or fire) insurance? Hazard insurance covers the dwelling itself and is required by the lender to protect their "risk" in your home. Your lender or REALTOR® will explain the necessary hazard insurance coverage to you. If you are buying a condominium, a master policy already exists which includes your unit—but it does not cover your personal belongings.

Contact your insurance agent early in the process, because this coverage must be provided so the lender can release loan funds to First American Title. Hazard insurance is one of the items frequently postponed until the last minute, and this can result in delaying the closing for a day or more. Order your insurance as soon as your loan is approved; then furnish your escrow officer with the agent's name and phone number. When you talk with your insurance agent, be sure to ask about additional coverage in a homeowner's policy to insure your personal belongings and to protect against liability for such events as injuries to visitors.

What happens after loan approval?

After loan approval and just prior to your planned closing date, the lender will send loan documents to First American Title, and your escrow officer will prepare an estimated settlement statement. This statement indicates what funds go where, and at this time your escrow officer can tell you how much money you need to bring to the closing appointment. Be aware that this amount may be higher or lower than previously estimated due to changes in such items as prepaid interest, prorated fees, courier fees, and impound accounts.

What you may need for the loan application.

Be prepared to provide some of all of these items to your loan officer:

- Addresses of residences for last two years
- Social Security Number
- Driver's License or other valid ID
- Names and addresses of employers for last two years
- Two recent pay stubs showing year-to-date earnings
- Federal tax returns for last two years
- W-2's for last two years
- Last two months statements for all

checking and savings account

- Loans: Names, addresses, account numbers, and payment amounts on all loans
- Real estate loans: Names, addresses, account numbers, and payment amounts on all loans for other real estate you own
- Credit cards: Names, addresses, account numbers, and payment amounts on all credit cards
- Addresses and values of other real estate owned
- Value of personal property.

Your best estimate of the value of all your personal property (autos, boats, furniture, jewelry, television, stereo, computer, other electronics, etc.)

- For a VA loan, Certificate of Eligibility or DD214s
- Divorce decree if applicable
- Funds to pay upfront for the credit report and appraisal
- Letters of Explanation regarding credit inquires or special circumstances

Types of Loans

Adjustable Rate Loan

Adjustable or variable rate refers to the fluctuating interest rate you'll pay over the life of the loan. The rate is adjusted periodically to coincide with changes in the index on which the rate is based. The minimum and maximum amounts of adjustment, as well as the frequency of adjustment are specified in the loan terms. An adjustable rate mortgage may allow you to qualify for a higher loan amount but maximums, caps and time frames should be considered before deciding on this type of loan.

Assumable Loan

A true assumable loan is rare today. This loan used to enable a buyer to pay the seller for the equity in the home and take over the payments without meeting any requirements. Assumables these days generally require standard income, credit and funds verification by the lender before the loan can be transferred to the buyer.

Community Homebuyer's Program

This program is designed to assist first-time buyers by offering a fixed rate and a low downpayment, such as 3 to 5% down. The program doesn't require cash reserves, and qualifying ratios are more lenient; however, the buyer's income must fall within a certain range and a training course may be necessary if required by the program. Ask your loan officer if this program is available in your community and whether or not you might qualify.

Conventional Loan

This simply describes a loan that is not obtained under any government-insured program, secured by investors. It could be a fixed rate or adjustable.

FHA Loan

This program is beneficial for buyers who don't have large downpayments. The loan is insured by the Federal Housing Administration under Housing and Urban Development (HUD) and offers easier qualifying with less cash needed upfront but the condition of the property is strictly regulated. The seller will pay a portion of the closing costs that would typically be paid by the buyer in a conventional loan program.

Fixed Rate Loan

This loan has one interest rate that is constant throughout the loan.

VA Loan

People who have served in the U.S. armed forces can apply for a VA loan which covers up to 100% of the purchase price and requires little or no downpayment.



The Escrow Process

What is an escrow?

The escrow is the process of having a neutral party manage the exchange of money for real property. The escrow holder is known as an escrow or settlement officer or agent. The buyer deposits funds and the seller deposits a deed with the escrow holder along with all of the other documents required to remove all "contingencies" (conditions and approvals) in the purchase agreement prior to closing.

How is an escrow opened?

Once a purchase agreement is signed by all necessary parties, the agent representing the party who will pay the fee selects an escrow holder and the buyer's earnest money deposit and contract are submitted to the escrow holder. From this point, the escrow holder will follow the mutual written instructions of the buyer and seller, maintaining a neutral stance to ensure that neither party has an unfair advantage over the other. The escrow holder also follows the instructions of the Buyer's new lender, the seller's existing lender, and both parties' agents. The escrow holder ensures the transparency of the transaction, while carefully maintaining the privacy of the consumers.



Your escrow professional may:

- Open escrow and, if instructed to do so, deposit your good faith funds in a separate escrow account.
- Order a title search to determine ownership and status of the subject real property.
- Issue a preliminary report and begin the process of eliminating the title exceptions you and your lender are not willing to take title subject to.
- Request payoff information for the seller's loans, other liens, homeowner's association fees, etc.
- Coordinate with the buyer's lender on the preparation of the Closing Disclosure (CD).
- Prorate fees, such as real property taxes, per the contract, and prepare the settlement statement.
- Set separate appointments allowing the seller and you to sign documents and deposit funds.
- Review documents ensuring all conditions and legal requirements are fulfilled; request funds from lender.
- When all funds are deposited, record documents with the County Recorder's Office to transfer the subject real property to you.
- After the recordation is confirmed, close escrow and disburse\funds, including seller's proceeds, loan payoffs, etc.
- Prepare and send final documents to all parties involved.

Understanding title insurance.

The title industry and title insurance in brief.

Prior to the development of the title industry in the late 1800s, a home-buyer received a grantor's warranty, attorney's title opinion, or abstractor's certificate as assurance of home ownership. The buyer relied on the financial integrity of the grantor, attorney, or abstractor for protection. Today, home-buyers look primarily to title insurance to provide this protection. Title insurance companies are regulated by state statute. They are required to post financial guarantees to ensure that any claims will be paid in a timely fashion. They also must maintain their own "title plants" which house duplicates of recorded deeds, mortgages, plats, and other pertinent county property records.

What is title insurance?

Title insurance provides coverage for certain losses due to defects in the title that, for the most part, occurred prior to your ownership. Title insurance protects against defects such as prior fraud or forgery that might go undetected until after closing and possibly jeopardize your ownership and investment.

Why is title insurance needed?

Title insurance insures buyers against the risk that they did not acquire marketable title from the seller. It is primarily designed to reduce risk or loss caused by defects in title from the past. A loan policy of title insurance protects the interest of the mortgage lender, while an owner's policy protects the equity of you, the buyer, for as long as you or your heirs (in certain policies) own the real property.

When is the premium due?

You pay for your owner's title insurance policy only once, at the close of escrow. Who pays for the owner's policy and loan policy varies depending on local customs.



How title insurance differs.

Unlike other forms of insurance, title insurance emphasizes loss prevention for the insured. Title professionals perform labor-intensive work to find and address title issues that could threaten your homeownership. This upfront analysis gives you, as a policy holder, the peace of mind that your title risk has been effectively reduced. In contrast, insurance based on loss assumption (such as auto or property and casualty insurance) requires little upfront work because claims cannot be predicted or prevented, and premium funds are needed only in the event of an accident or other covered issue. These types of insurance also require annual coverage payments, unlike title insurance which is paid for only once upon the purchase of your home or establishment of a new mortgage.

The importance of title protection.

There are many title issues that could cause you to lose your real property or your mortgage investment. Even the most careful search of public records may not disclose the most dangerous threat: hidden risks. These issues may not be uncovered until years later. Without title insurance from a reputable and financially solvent company, the ownership of your home could be jeopardized.



Here are some examples of title issues that may occur:

- Deeds by persons supposedly single, but secretly married.
- Deeds in lieu of foreclosure given under duress
- Marital rights of spouse purportedly, but not legally, divorced.
- Impersonation of the true owner of the land.
- Oeeds by minors.
- Deeds by persons of unsound mind.
- Deeds to or from defunct corporations.
- Oefective acknowledgments by notaries.
- Ouress in execution of instruments.
- Erroneous reports furnished by tax officials.
- Forged deeds, releases, etc.
- Mistakes in recording legal documents.
- Surviving children omitted from will.
- Administration of estate of persons absent but not deceased.
- Sirth or adoption of children after date of will.
- Claims of creditors against real property sold by heirs or devisees.
- Deed of community property recited to be separate property.
- Deeds by foreign parties.



Eagle Policy® for Owners

The benefits of First American Title's Eagle Policy® for Owners versus the Standard ALTA Owner's Policy

First American Title's Eagle Policy[®] for Owners provides expanded title coverage for natural persons who purchase one-to-four family residences, including condominiums. Coverages included in the Eagle Policy[®] for Owners offer the highest levels of protection available to homeowners.

Eagle Policy[®] for Owners benefits you won't get with a Standard ALTA Owner's Policy

- Post-policy Forgery
- Post-policy Encroachments
- Post-policy Adverse Possession

Coverage extended to homeowner when someone claims to have the insured's title arising out of someone else's continued use and occupancy

Post-Policy Easement by Prescription

Coverage if another claims right to use a part of the insured's land as an easement because of continuous use over time

Building Permit and Zoning Violation

Coverage for losses up to \$25,000, after a small deductible, for building permit violations and forced remediation of zoning violations, and up to the full policy amount for forced removal of structures due to zoning violations

Expanded Access

Expanded to include both vehicular and pedestrian access to and from land, based upon legal right

 Encroachment of Improvements onto Easements and Set-backs

Subdivision Violation

Homeowners are covered up to \$10,000, after a small deductible, for protection against subdivision violations prior to purchase

Restrictive Covenant Violations

Coverage provided for violations of restrictive covenants, occurring before homeowner acquired land if the homeowner is forced to correct or remove the violation or if the homeowner's title is lost or taken because of the violation

- Encroachment of Boundary Walls and Fences

Protection of up to \$5,000, after a small deductible, for encroachments onto a neighbor's land, onto an easement, or over a building set-back line

	Compare First American Title's Eagle Policy [®] for Owners	EAGLE/ALTA Homeowners Policy	ALTA Standard Policy
	Protection from:		
1	Someone else owns an interest in your title	\checkmark	\checkmark
2	A document is not properly signed	\checkmark	\checkmark
3	Forgery, fraud, duress in the chain of title	\checkmark	\checkmark
4	Defective recording of any document	\checkmark	\checkmark
5	There are restrictive covenants	\checkmark	\checkmark
6	There is a lien on your title because there is:		
	a) a mortgage	\checkmark	\checkmark
	b) a judgement, tax, or special assessment	\checkmark	\checkmark
	c) a charge by a homeowner's association	\checkmark	\checkmark
7	Title is unmarketable	\checkmark	\checkmark
8	Mechanics lien **	\checkmark	
9	Forced removal of a structure because it:		
	a) extends on another property and/or easement	\checkmark	
	b) violates a restriction in Schedule B	✓	
	c) violates an existing zoning law*	✓	
10	Cannot use the land for a Single-Family Residence because the use violates a restriction in Schedule B or a zoning ordinance	\checkmark	
11	Unrecorded lien by a homeowners association	\checkmark	
12	Unrecorded easements	\checkmark	
13	Building permit violations*	\checkmark	
14	Restrictive covenant violations	\checkmark	
15	Post-policy forgery	✓	
16	Post-policy encroachment	\checkmark	
18	Lack of vehicular and pedestrian access	\checkmark	
20	Post-policy adverse possession	\checkmark	
21	Post-policy prescriptive easement	\checkmark	
22	Covenant violation resulting in your title reverting to a previous owner	\checkmark	
23	Violation of building setback regulations	\checkmark	
24	Discriminatory covenants	\checkmark	
	Other benefits:		
25	Pays rent for substitute land or facilities	✓	
26	Rights under unrecorded leases	\checkmark	
27	Plain language statements of policy coverage and restrictions	~	
29	Coverage for boundary wall or fence encroachment **	✓	
30	Added ownership coverage leads to enhanced marketability	\checkmark	
31	Insurance coverage for a lifetime		
32	Post-policy inflation coverage with automatic increase in value up to 150% over five years	~	
33	Post-policy Living Trust coverage	√	

* Deductible and maximum limits apply. Not available to investors on 1- to 4-unit residential properties. ** ** Subject to underwriting approval. See policy for exact statements of coverage. All coverages subject to special exceptions set forth in Schedule B of the policy.

As with any insurance contract, the insuring provisions express the coverage afforded by the title insurance policy and there are exceptions, exclusions and conditions to coverage that limit or narrow the coverage afforded by the policy. Also, some coverage may not be available in a particular area or transaction due to legal, regulatory, or underwriting considerations. Please contact a First American representative for further information. The services described above are typical basic services. The services provided to you may be different due to the specifics of your transaction or the location of the real property involved.

Vesting: Ways to hold title in Arizona.

COMMUNITY PROPERTY	JOINT TENANCY WITH RIGHT OF SURVIVORSHIP	COMMUNITY PROPERTY WITH RIGHT OF SURVIVORSHIP	TENANCY IN COMMON
Requires a valid marriage between two persons.	Parties need not be married; may be more than two joint tenants.	Requires a valid marriage between two persons.	Parties need not be married; may be more than two tenants in common.
Each spouse holds an undivided one-half interest in the estate.	Each joint tenant holds an equal and undivided interest in the estate, unity of interest.	Each spouse holds an undivided one-half interest in the estate.	Each tenant in common holds an undivided fractional interest in the estate. Can be disproportionate.
One spouse cannot partition the property by selling his or her interest.	One joint tenant can partition the property by selling his or her joint interest.	One spouse cannot partition the property by selling his or her interest.	Each tenant's share can be conveyed, mortgaged or devised to a third party.
Requires signatures of both spouses to convey or encumber.	Requires signatures of all joint tenants to convey or encumber the whole.	Requires signatures of both spouses to convey or encumber.	Requires signatures of all tenants to convey or encumber the whole.
Each spouse can devise (will) one-half of the community property.	one-half of the joint tenants outside		Upon death the tenant's proportionate share passes to his or her heirs by will or intestacy.
Upon death the estate of the decedent must be "cleared" through probate, affidavit or adjudication.	No court action required to "clear" title upon the death of joint tenant(s).	No court action required to "clear" title upon the first death.	Upon death the estate of the decedent must be"cleared" through probate, affidavit or adjudication.

Note: Arizona is a community property state. Property acquired by a husband and wife is presumed to be community property unless legally specified otherwise. Title may be held as "Sole and Separate." If a married person acquires title as sole and separate, his or her spouse must execute a disclaimer deed to avoid the presumption of community property. Parties may choose to hold title in the name of an entity, e.g., a corporation; a limited liability company; a partnership (general or limited), or a trust. Each method of taking title has certain significant legal and tax consequences; therefore, you are encouraged to obtain advice from an attorney or other qualified professional.

What happens next for the buyer.

Identity Statement

You will be asked to fill out an Identity Statement that enables our title department to distinguish you from others with identical names during our search of County records. It also provides basic information that will be useful to your escrow officer.

Home Loan

Unless you are paying cash, assuming a loan, or the seller is financing, you will need to apply for a home loan if you have not already done so. Apply as soon as possible to comply with the purchase contract and prior to insuring to avoid delaying the closing.

Response to Seller's Notices

If directed by the contract, you may receive the following items which require a response from you:

- Seller's property disclosure statement listing any existing problems known to the seller
- Information pertaining to the Homeowners Association (HOA) or Planned Unit Development (PUD), such as Covenants, Conditions and Restrictions (CC&Rs), if applicable
- Flood hazard disclosure if the real property is in a flood area
- Independent inspections, such as termite and septic, and any repairs as required

Title Commitment

You will receive a copy of the title commitment when we complete the title search. If you have questions about the title commitment, contact your real estate agent or your escrow officer.

Consider This

One escrow transaction could involve over 20 individuals, including real estate professionals, buyer, seller, attorney, escrow officer, escrow technician, title officer, loan officer, loan processor, loan underwriter, home inspector, termite inspector, insurance agent, home warranty representative, contractor, roofer, plumber, pool service, and so on. And often one transaction depends on another. When you consider the number of people involved, you can imagine the opportunities for delays and mishaps. While your experienced real estate professional, escrow, and title team can't prevent unforeseen problems from arising, they can help to ensure as smooth a closing as possible.

Your Title Commitment

The information below is to help you understand the contents of the title commitment you will receive from First American Title.

Schedule A

This is the information submitted to our title department by the escrow officer. It contains the basic information given to us by the buyer or real estate professional, such as the legal description of the real property, sale price, loan amount, lender, name, and marital status of buyer and seller.

Schedule B

The Schedule B "exceptions" are items which are tied to the subject property, and the buyer's rights in the title will be subject to these exceptions. These may include easements, Homeowners Association by-laws, leases, Covenants, Conditions, and Restrictions (CC&Rs) and other items which will remain of record and transfer with the property. The buyer is asked to sign a receipt for the Schedule B documents which states the buyer has read and accepts the contents.

Requirements

These are items that First American Title needs to delete and/or record prior to insuring title to the real property. Items that need to be addressed include:

- Current property-tax status
- Any assessments that are owed, such as those for a Homeowners Association
- Any encumbrances (or liens) on the real property

Sometimes items show up against a parcel of real property because another person has a name similar to an involved party. This is one reason we ask for an Identity Statement, to determine if items are inaccurate and can be deleted.

Avoid changing jobs

A job change may result in your loan being denied, particularly if you are taking a lower-paying position or moving into a different field. Don't think you're safe because you've received approval earlier in the process, as the lender may call your employer to re-verify your employment just prior to funding the loan.

Avoid switching banks or moving your money to another institution

After the lender has verified your funds at one or more institutions, the money should remain there until needed for the purchase.

Avoid paying off existing accounts unless your lender requests it

If your loan officer advises you to pay off certain bills in order to qualify for the loan, follow that advice. Otherwise, leave your accounts as they are until your escrow closes.

Avoid making any large purchases

A major purchase that requires a withdrawal from your verified funds or increases your debt can result in your not qualifying for the loan. A lender may check your credit or re-verify funds at the last minute, so avoid purchases that could impact your loan approval.



Closing Your Escrow

What to do before the closing appointment.

Your escrow officer or escrow technician will contact you to schedule your closing appointment and inform you of the funds you need to bring with you. Obtain a cashier's check for that amount made payable to First American Title. If a wire transfer is necessary, arrange for it in advance with your escrow officer.

First American Title is required by law to have funds deposited before escrow funds can be disbursed. Expect delays if you submit a personal check! If you have questions or anticipate a problem, contact your escrow officer immediately.

Don't forget your identification.

You will need valid identification with your photo; a driver's license is preferred. This is necessary so that your identity can be sworn to by a notary public. It's a routine step, but it's important for your protection.

What happens next?

During your signing appointment at First American Title, you will sign loan documents for the home you are purchasing and you will present your identification so the documents can be notarized. You will review the settlement statement and give the escrow officer your cashier's check. (The seller will sign at a separate appointment.)

First American Title will confirm that all contract conditions have been met and ask the lender to "fund the loan." If the loan documents are satisfactory, the lender will send funds directly to First American Title. When all necessary funds are received we will disperse escrow funds to the seller and other appropriate payees. The signed loan documents will be returned to the lender. We will record the deed at the county recorder's office. At this time your escrow is closed.

After the Closing



We recommend you keep all records pertaining to your home together in a safe place, including all purchase documents, insurance, maintenance and improvements.

Loan payments and impounds. You should receive a statement from your lender before your first payment is due. If you have not been notified, or if you have questions about your tax and insurance impounds, contact your lender.

Home Warranty Repairs. If you have a home warranty policy, call your home warranty company directly for repairs. Have your policy number available when you call.

Title Insurance Policy. First American Title will deliver your policy and your recorded deed.

Property Taxes. You may not receive a tax statement for the current year on the home you buy; however, it is your obligation to make sure the taxes are paid when due. Check with your mortgage company to find out if taxes are included with your payment. For more information on your property taxes, contact your county treasurer's office.



Planning Your Move

Six Weeks Before:

- □ Create an inventory sheet of items to move.
- Research moving options. You'll need to decide if yours is a do-it-yourself move or if you'll be using a moving company.
- □ **Request moving quotes.** Solicit moving quotes from as many moving companies and movers as possible. There can be a large difference between rates and services within moving companies.
- Discard unnecessary items. Moving is a great time for ridding yourself of unnecessary items. Have a yard sale or donate unnecessary items to charity.
- □ **Packing materials**. Gather moving boxes and packing materials for your move.
- Contact insurance companies. (Life, Health, Fire, Auto) You'll need to contact your insurance agent to cancel/ transfer your insurance policy. Do not cancel your insurance policy until you have and closed escrow on the sale.
- Seek employer benefits. If your move is work-related, your employer may provide funding for moving expenses. Your human resources rep should have information on this policy.
- □ **Changing Schools**. If changing schools, contact new school for registration process.

Four Weeks Before:

- **Contact utility companies**. Set utility turnoff date, seek refunds and deposits and notify them of your new address.
- □ **Obtain your medical records.** Contact your doctors, physicians, dentists and other medical specialists who may currently be retaining any of your family's medical records. obtain these records or make plans for them to be delivered to your new medical facilities.
- □ **Note food inventory levels.** Check your cupboards, refrigerator and freezer to use up as much of your perishable food as possible.
- Service small engines for your move by extracting gas and oil from the machines. This will reduce the chance to catch fire during your move.
- □ **Protect jewelry and valuables.** Transfer jewelry and valuables to safety deposit box so they can not be lost or stolen during your move.
- Borrowed and rented items. Return items which you may have borrowed or rented. Collect items borrowed to others.
 AZ Buyers Guide | 24

One Week Before:

- Plan your itinerary. Make plans to spend the entire day at the house or at least until the movers are on their way. Someone will need to be around to make decisions. Make plans for kids and pets to be at the sitters for the day.
- **Change of address.** Visit USPS for change of address form.
- □ **Bank accounts**. Notify bank of address change. Make sure to have a money order for paying the moving company if you are transferring or closing accounts.
- □ Service automobiles. If automobiles will be driven long distances, you'll want to have them serviced for a trouble-free drive.
- □ **Cancel services**. Notify any remaining service providers (newspapers, lawn services, etc) of your move.
- **Start packing**. Begin packing for your new location.
- □ **Travel items**. Set aside items you'll need while traveling and those needed until your new home is established. Make sure these are not packed in the moving truck!
- □ Scan your furniture. Check furniture for scratches and dents before so you can compare notes with your mover on moving day.
- □ **Prepare Floor Plan.** Prepare floor plan for your new home. This will help avoid confusion for you and your movers.

Moving Day:

- □ **Review the house**. Once the house is empty, check the entire house (closets, the attic, basement, etc) to ensure no items are left or no home issues exist.
- □ Sign the bill of lading. Once you are satisfied with the mover's packing your items into the truck, sign the bill of lading. If possible, accompany your mover while the moving truck is being weighed.
- Double check with your mover. Make sure your mover has the new address and your contact information should they have any questions during your move.
- □ Vacate your home. Make sure utilities are off, doors and windows are locked and notify your real estate agent you've left the property.

Document updated: August 2024

BUYER-BROKER EXCLUSIVE EMPLOYMENT AGREEMENT

ARIZONA association of REALTORS' REALTORS' The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS[®]. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.

Notice to Buyer: All REALTORS® are required to have a signed written agreement prior to showing a home to a buyer.

1.	Buyer:("Buyer")	
2.	Broker:acting through	h
3.	Agent: AGENT'S NAME("Broker").	
4. 5.	Agent's NAME Agreement: This Buyer-Broker Exclusive Employment Agreement ("Agreement") is between Buyer and Broker. In consideration of Broker's agreement to assist Buyer to locate, negotiate and facilitate the purchase of a property, Buyer gives Broker the exclusive	
6.	and irrevocable right to represent Buyer in the purchase of a property during the term.	;
7. 8.	Buyer acknowledges that signing more than one Buyer-Broker Exclusive Employment Agreement or similar agreement(s) could make Buyer liable to compensate multiple brokers.	
9.	Term: This Agreement shall commence on and expire at 11:59 p.m. Mountain Standard Time, on	ı
10.	("Expiration Date").	
11.	Employment: Broker agrees to:	
12.	a. locate Property meeting the following general description:	
13.	□ Residential □ Land □ Commercial □ Other:("Property") within	
14.	the following geographical area(s):;	
15.	b. negotiate at Buyer's direction to obtain acceptable terms and conditions for the purchase, exchange, or option of the Property	;
16.	c. assist Buyer during the transaction within the scope of Broker's expertise and licensing.	
17.	Agency Relationship: The agency relationship between Buyer and Broker shall be:	
18. 19.	 as set forth in the Real Estate Agency Disclosure and Election form. Other: 	
20.	Property Viewings: Buyer agrees to work exclusively with Broker and be accompanied by Broker on Buyer's first visit to any Property	
21.	If Broker does not accompany Buyer on the first visit to any Property, including a model home, new home/lot or "open	
22. 23.	house" held by a builder, seller or other real estate broker, Buyer acknowledges that the builder, seller or seller's broker may refuse to compensate Broker, which will eliminate any credit against the agreed upon Broker Compensation below.	/
24.	Buyer agrees to review the Arizona Department of Real Estate <u>Buyer Advisory</u> to assist in Buyer's inspections and investigations.	
25. 26.	BROKER COMPENSATION IS NOT SET BY LAW, NOR BY ANY BOARD, ASSOCIATION OF REALTORS®, MULTIPLE LISTING SERVICE OR IN ANY MANNER OTHER THAN AS FULLY NEGOTIATED BETWEEN BROKER AND BUYER IN THIS AGREEMENT.	
27.	(BUYER'S INITIALS) /	
28.	Retainer Fee: (Check if applicable) D Buyer agrees to pay Broker a non-refundable retainer fee in the amount of \$,	
29. 30.	within five (5) days or days of execution of this Agreement, which is earned when paid, for initial consultation, research and other services. This fee □ shall □ shall not be credited against the Broker Compensation below.	
31. 32.	Broker Compensation: If Buyer, or any entity owned or controlled by Buyer, closes escrow on a transaction for the purchase, exchange, or option of a Property, Buyer agrees to compensate Broker as follows ("Broker Compensation"):	
33.	(CHECK ONLY ONE AND FILL IN THE COMPENSATION):	
34.	% of the full purchase price or exchange value; or	
35. 36.	□ \$; or □ other:	
00.	>>	
		_

Buyer-Broker Exclusive Employment Agreement • August 2024 • Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.

>>

37. The Broker Compensation shall be in U.S. currency and paid at the time of and as a condition of closing for purchase or exchange or as otherwise agreed upon in writing. 38.

a. Compensation from seller or seller's broker: A seller or seller's broker may offer compensation to Broker. Buver 39 authorizes Broker to accept compensation from seller or seller's broker, which shall be credited against Broker Compensation. 40.

If seller or seller's broker's offer of compensation is greater than the Broker Compensation, Broker shall be paid the Broker 41. Compensation and the balance shall be credited to Buyer (to the extent allowed by Buyer's lender). Broker will not receive 42. any amount greater than Broker Compensation from any source for services provided in this Agreement. 43.

44. If seller or seller's broker's offer of compensation is less than the Broker Compensation, Buyer may request seller to pay the Broker Compensation as part of an offer to purchase the Property. Any Broker Compensation not paid by seller or seller's 45. broker shall be paid by Buyer. 46.

Notice: Unless modified by VA regulations, VA financed transactions shall be conditioned upon the Broker 47. Compensation being paid by the seller or seller's broker. 48

b. Failure to Complete: Once an acceptable Property is located, Buyer agrees to act in good faith to acquire the Property 49. and conduct any inspections/investigations of the Property that Buyer deems material and/or important. If completion of any 50. transaction is prevented by Buyer's breach or with the consent of Buyer other than as provided in the purchase contract, the 51. Broker Compensation shall be due and payable by Buyer. 52.

c. Compensation After Expiration Date: After the Expiration Date of this Agreement, Buyer agrees to pay Broker 53. Compensation if: (i) within ______ calendar days after the Expiration Date, Buyer enters into an agreement to purchase, 54. exchange, or option any Property shown or negotiated by Broker on behalf of Buyer during the Term of this Agreement; or (ii) 55. Buyer closes escrow on a Property pursuant to a purchase contract that was executed during the Term of this Agreement; or 56. (iii) Buyer closes escrow on a Property for which escrow was opened during the Term of this Agreement. 57.

58. Listings: Broker shall show property listings that fit Buyer's criteria regardless of the compensation offered to Broker by seller

59. or seller's broker unless instructed otherwise by Buyer in writing. If necessary, Buyer instructs Broker to negotiate Broker

Compensation be paid by seller or seller's broker. These negotiations shall not jeopardize, delay, or interfere with the initiation, 60

processing or finalizing of a transaction. 61.

Notice: If Buyer decides they do not wish to view property listings unless the seller or seller's broker has 62. offered adequate compensation to Broker, the Buyer must make that instruction to Broker in writing. 63.

Equal Housing Opportunity: Broker's policy is to abide by all local, state, and federal laws prohibiting discrimination against any 64. individual or group of individuals. Broker may not disclose the racial, ethnic, or religious composition of any neighborhood, 65. community, or building, nor whether persons with disabilities are housed in any home or facility, except that Broker may identify 66. housing facilities meeting the needs of a disabled buyer. For more information, consult Fair Housing Advisory. 67.

Other Potential Buyers: Buyer consents and acknowledges that other potential buyers represented by Broker may consider, 68.

make offers on, or acquire an interest in the same or similar properties as Buyer is seeking. 69.

Release of Broker: Buyer recognizes, acknowledges, and agrees that Broker is not gualified, nor licensed to offer advice on financial, 70. legal or tax matters regarding real estate transactions ("Related Services"). Broker, if requested, may provide Buyer the names of third-71. 72. party professionals who claim to perform Related Services. Buyer is instructed to independently investigate all potential third-party professionals and use their sole discretion in selecting which third-party professionals to hire, if any. Buyer expressly releases, holds 73. harmless, and indemnifies Broker from any and all liability and responsibility regarding Buyer's selection and use of third-74. party professionals to perform Related Services or Buyer's election not to use the services of such third-party professionals.

75.

(BUYER'S INITIALS) ____ 76. __ / __ 77. Additional Terms and Conditions: 78. 79. 80.

81. Alternative Dispute Resolution ("ADR"): Buyer and Broker (the "Parties") agree to mediate any dispute or claim arising out of 82. or relating to this Agreement in accordance with the mediation procedures of the applicable state or local REALTOR® association

Buyer-Broker Exclusive Employment Agreement • August 2024 • Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.

PAGE 2 of 3

83. or as otherwise agreed. All mediation costs shall be paid equally by the Parties. In the event that mediation does not resolve 84. all disputes or claims, the unresolved disputes or claims shall be submitted for binding arbitration. In such event, the Parties

85. shall agree upon an arbitrator and cooperate in the scheduling of an arbitration hearing. If the Parties are unable to agree on an

86. arbitrator, the dispute shall be submitted to the American Arbitration Association ("AAA") in accordance with the AAA Arbitration

87. Rules for the Real Estate Industry. The decision of the arbitrator shall be final and non-appealable. Judgment on the award

rendered by the arbitrator may be entered in any court of competent jurisdiction. Notwithstanding the foregoing, either Party may
 opt out of binding arbitration within thirty (30) days after the conclusion of the mediation conference by notice to the other and in

90. such event either Party shall have the right to resort to court action.

91. The Parties agree that any and all disputes or claims will be brought in the Parties' individual capacity, and not as a plaintiff or class
92. member in any purported class, collective, representative, or other consolidated proceeding. The Parties hereby waive their right to
93. commence, become a party to or remain a participant in any group, representative, class collective or hybrid class/collective action

94. in any proceeding and the arbitrator shall not preside over any form of a group, representative or class collective proceeding.

95. (BUYER'S INITIALS) _

96. Attorney Fees and Costs: In any non-REALTOR® association proceeding to enforce the compensation due to Broker pursuant
 97. to this Agreement, the prevailing party shall be awarded their reasonable attorney fees and arbitration costs.

98. Arizona Law: This Agreement shall be governed by Arizona law and jurisdiction is exclusively conferred on the State of Arizona.

99. **Copies and Counterparts:** This Agreement may be executed by facsimile or other electronic means and in any number of 100. counterparts. A fully executed facsimile or electronic copy of the Agreement shall be treated as an original Agreement.

101. Entire Agreement: This Agreement, and any addenda and attachments, shall constitute the entire agreement between Buyer

102. and Broker, and shall supersede any other written or oral agreements between Buyer and Broker and can be modified only by a 103. writing signed by Buyer and Broker. Invalidity or unenforceability of one or more provisions of this Agreement shall not affect any

102. other provisions of this Agreement.

104. Capacity: Buyer warrants that Buyer has the legal capacity, full power and authority to enter into this Agreement and consummate

- 105. the transaction contemplated hereby on Buyer's own behalf or on behalf of the party Buyer represents, as appropriate.
- 106. Acceptance: Buyer hereby agrees to all of the terms and conditions herein and acknowledges receipt of a copy of this Agreement.

107.	A BUYER'S SIGNATURE			SIGNATURE	MO/DA/Y
	BUYER'S NAME PRINTED				
109.	ADDRESS		CITY	STATE	ZIP COD
110.	TELEPHONE	ADDRESS			
111.	- FIRM NAME				
112.	ADDRESS		CITY	STATE	ZIP COE
113.	A AGENT'S SIGNATURE	MO/DA/YR	A AGENT'S	S SIGNATURE	MO/DA/Y
	For Broker Use Only: Brokerage File/Log No	Manager's Initia	ls	_Broker's Initials	Date

Buyer-Broker Exclusive Employment Agreement • August 2024 • Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.

PAGE 3 of 3

PAGE 1 of 2

REAL ESTATE AGENCY DISCLOSURE AND ELECTION

This document is not an employment agreement



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS[®]. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



Document updated: August 2024

- 1. Firm Name ("Broker")
- 2. acting through

LICENSEE'S NAME

LICENSEE'S NAME

3. hereby makes the following disclosure.

DISCLOSURE

15.

16.

25.

- 4. Before a Seller or Landlord (hereinafter referred to as "Seller") or a Buyer or Tenant (hereinafter referred to as
- 5. "Buyer") enters into a discussion with a real estate broker or licensee affiliated with a broker, the Seller and the Buyer
- 6. should understand what type of agency relationship or representation they will have with the broker in the transaction.
- Buyer's Broker: A broker other than the Seller's broker can agree with the Buyer to act as the broker for the Buyer. In these situations, the Buyer's broker is not representing the Seller, even if the Buyer's broker is receiving compensation
- 9. for services rendered, either in full or in part, from the Seller or through the Seller's broker:
- a) A Buyer's broker has the fiduciary duties of loyalty, obedience, disclosure, confidentiality, and accounting in dealings
 with the Buyer.
- b) Other potential Buyers represented by broker may consider, make offers on, or acquire an interest in the same or similar properties as Buyer is seeking.
- 14. II. Seller's Broker: A broker under a listing agreement with the Seller acts as the broker for the Seller only:
 - a) A Seller's broker has the fiduciary duties of loyalty, obedience, disclosure, confidentiality, and accounting in dealings with the Seller.
- b) Other potential Sellers represented by broker may list properties that are similar to the property that Seller is selling.

 III. Broker Representing both Seller and Buyer (Limited Representation Broker): A broker, either acting directly or through one or more licensees within the same brokerage firm, can legally represent both the Seller and the Buyer in a transaction, but only with the knowledge and informed consent of both the Seller and the Buyer. In these situations, the Broker, acting through its licensee(s), represents both the Buyer and the Seller, with limitations of the duties owed to the Buyer and the Seller:
 a) The broker will not, without written authorization, disclose to the other party that the Seller will accept a price or terms

- a) The broker will not, without written authorization, disclose to the other party that the Seller will accept a price or terms other than stated in the listing or that the Buyer will accept a price or terms other than offered.
- b) There will be conflicts in the duties of loyalty, obedience, disclosure and confidentiality. Disclosure of confidential
 information may be made only with written authorization.

28. Regardless of who the Broker represents in the transaction, the Broker shall exercise reasonable skill and care in the performance of the Broker's duties and shall be truthful and honest to both the Buyer and Seller and shall disclose all known 29 facts which materially and adversely affect the consideration to be paid by any party. Pursuant to A.R.S. §32-2156, Sellers, 30 Lessors and Brokers are not obligated to disclose that a property is or has been: (1) the site of a natural death, suicide, 31. homicide, or any crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having 32. 33. AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. Sellers or Sellers' representatives may not treat the existence, terms, or conditions of offers as confidential 34 35. unless there is a confidentiality agreement between the parties.

36.THE DUTIES OF THE BROKER IN A REAL ESTATE TRANSACTION DO NOT RELIEVE THE SELLER OR THE BUYER37.FROM THE RESPONSIBILITY TO PROTECT THEIR OWN INTERESTS. THE SELLER AND THE BUYER SHOULD

38. CAREFULLY READ ALL AGREEMENTS TO ENSURE THAT THE DOCUMENTS ADEQUATELY EXPRESS THEIR

39. UNDERSTANDING OF THE TRANSACTION.

>>

Real Estate Agency Disclosure and Election • Updated: August 2024 • Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.

PAGE 1 of 2

ELECTION

40. AGENCY ELECTION DOES NOT ESTABLISH BROKER COMPENSATION.

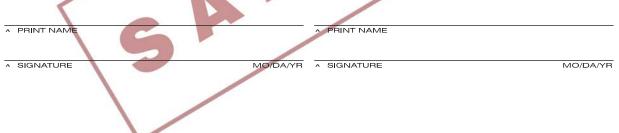
41. Compensation paid by a Buyer or Seller to their Broker is always fully negotiable and the amount chosen shall be

42. documented in a separate written employment agreement after discussion with their Broker. Should a Seller also 43. choose to offer compensation to a Buyer's Broker, the offered amount is fully negotiable and agreed upon after

- 44. discussion with Seller's Broker.
- 45.

(BUYER OR SELLER INITIALS REQUIRED)

Buyer or Tenant Election (Complete this section only if you are the Buyer.) The undersigned elects to have the Broker 46. (check any that apply): 47. □ represent the Buyer as Buyer's Broker. 48. □ represent the Seller as Seller's Broker. 49. □ show Buyer properties listed with Broker's firm and Buyer agrees that Broker shall act as agent for both Buyer and 50. Seller provided that the Seller consents to limited representation. In the event of a purchase, Buyer's and Seller's 51. informed consent should be acknowledged in a separate writing other than the purchase contract. 52. Seller or Landlord Election (Complete this section only if you are the Seller.) The undersigned elects to have the Broker 53. (check any that apply): 54. □ represent the Buyer as Buyer's Broker. 55. 56. □ represent the Seller as Seller's Broker. show Seller's property to Buyers represented by Broker's firm and Seller agrees that Broker shall act as agent for both 57. Seller and Buyer provided that Buyer consents to the limited representation. In the event of a purchase, Buyer's and 58. Seller's informed consent should be acknowledged in a separate writing other than the purchase contract. 59. The undersigned D Buyer(s) or Seller(s) acknowledge that this document is a disclosure of duties. 60. I/WE ACKNOWLEDGE RECEIPT OF A COPY OF THIS DISCLOSURE. 61.



_ / _

PAGE 2 of 2

BUYER ATTACHMENT

Document updated: August 2024



This attachment should be given to the Buyer prior to the submission of any offer and is not part of the Residential Resale Real Estate Purchase Contract's terms.



ATTENTION BUYER!
You are entering into a legally binding agreement.
1. Read the entire contract before you sign it.
 2. Review the Residential Seller's Property Disclosure Statement (See Section 4a). This information comes directly from the Seller. Investigate any blank spaces, unclear answers or any other information that is important to you.
3. Review the Inspection Paragraph (see Section 6a).
If important to you, hire a qualified: • General home inspector • Heating/cooling inspector • Mold inspector • Pest inspector • Pool inspector • Roof inspector
Verify square footage (see Section 6b) Verify the property is on sewer or septic (see Section 6f)
 Confirm your ability to obtain insurance and insurability of the property during the inspection period with your insurance agent (see Sections 6a and 6e).
5. Apply for your home loan now, if you have not done so already, and provide your lender with all requested information (see Section 2f).
It is your responsibility to make sure that you and your lender follow the timeline requirements in Section 2, and that you and your lender deliver the necessary funds to escrow in sufficient time to allow escrow to close on the agreed upon date. Otherwise, the Seller may cancel the contract and you may be liable for damages.
6. Read the title commitment within five (5) days of receipt (see Section 3c).
 Read the CC&R's and all other governing documents within five (5) days of receipt (see Section 3c), especially if the home is in a homeowner's association.
8. Conduct a thorough pre-closing walkthrough (see Section 6I). If the property is unacceptable, speak up. After the closing may be too late.
You can obtain information through the Buyer's Advisory at www.aaronline.com/manage-risk/buyer-advisory-3/.
Remember, you are urged to consult with an attorney, inspectors, and experts of your choice in any area of interest or concern in the transaction. Be cautious about verbal representations, advertising claims, and information contained in a listing. <i>Verify anything important to you.</i>
WARNING: *WIRE TRANSFER FRAUD* Beware of wiring instructions sent via email. Cyber criminals may hack email accounts and send emails with fake wiring instructions. <u>Always independently confirm wiring instructions prior to wiring any money.</u> Do not

ot email or transmit documents that show bank account numbers or personal identification information.

W Buyer's Check List

Document updated: August 2024

RESIDENTIAL RESALE REAL ESTATE PURCHASE CONTRACT



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS[®]. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



1. PROPERTY

SELLER'S NAME(S)

1a. 1. BUYER: BUYER'S NAME(S)

2. SELLER:

_____ or ___ as identified in section 9c.

Buyer agrees to buy and Seller agrees to sell the real property with all improvements, fixtures, and appurtenances thereon
 or incidental thereto, plus the personal property described herein (collectively the "Premises").

1b.	5.	5. Premises Address: As	sessor's #:
	6.	6. City: County:	AZ, Zip Code:
	7.	7. Legal Description:	
	8.	8	
	9.	9	
1c.	10.	10. \$ Full Purchase Price, paid as outlined below	
		11. \$ Earnest Money	
	12.	12. \$	
		13. \$	
	14.	14	
	15.	15	
	16.	16	
		17. Earnest Money is in the form of: Personal Check Wire Transfer Other	
		18. Upon acceptance of this offer, the Earnest Money, if any, will be deposited with: Escrow C	
		 IF THIS IS AN ALL CASH SALE: A Letter of Credit or a source of funds from a financial insti 20. funds to close escrow <i>is</i> attached hereto. 	tution documenting the availability of
1d.	22.	 Close of Escrow: Close of Escrow ("COE") shall occur when the deed is recorded at the app Buyer and Seller shall comply with all terms and conditions of this Contract, execute and delive documents, and perform all other acts necessary in sufficient time to allow COE to occur on 	er to Escrow Company all closing
	24.	24, 20, 20, 20 ("COE Date"). If Escrow Company or record	er's office is closed on the COE Date,
		25. COE shall occur on the next day that both are open for business.	
	27.	 26. Buyer shall deliver to Escrow Company a cashier's check, wired funds or other immediately av 27. payment, additional deposits or Buyer's closing costs, and instruct the lender, if applicable, to 28. Escrow Company, in a sufficient amount and in sufficient time to allow COE to occur on the CO 	deliver immediately available funds to
		29. Buyer acknowledges that failure to pay the required closing funds by the scheduled COE, if no30. pursuant to Section 7a, shall be construed as a material breach of this Contract and the Earner	
	31.	31. All funds are to be in U.S. currency.	
1e.	32.	32. Possession: Seller shall deliver possession, occupancy, existing keys and/or means to operative statements of the seller shall deliver possession.	ate all locks, mailbox, security
	34.	 33. system/alarms, and all common area facilities to Buyer at COE or 34. Broker(s) recommend that the parties seek independent counsel from insurance, legal, tax, ar 35. the risks of pre-possession or post-possession of the Premises. 	d accounting professionals regarding
1f.	36.	36. Addenda Incorporated: Additional Clause Buyer Contingency Domestic Water	Well 🗌 H.O.A.
		37. Lead-Based Paint Disclosure Loan Assumption On-site Wastewater Treatment Facilit	
	38.	38. Seller Financing Short Sale Solar Addendum Other:	
			//

		<initials< th=""><th>Residential Resale Real Estate Purchase Contract \bullet Updated: August 2024 Copyright \textcircled{S} 2024 Arizona Association of REALTORS*. All rights reserved.</th><th>Initials></th><th></th><th> </th></initials<>	Residential Resale Real Estate Purchase Contract \bullet Updated: August 2024 Copyright \textcircled{S} 2024 Arizona Association of REALTORS*. All rights reserved.	Initials>		
SELLER	SELLER		Page 1 of 10		BUYER	BUYER

1g.	40.	Fixtures and Personal Property: For purposes of this Contract, fixtures shall mean property attached/affixed to the Premises. Seller agrees that all existing: fixtures on the Premises, personal property specified herein, and means to operate fixtures and property (i.e., remote controls) shall convey in this sale. Including the following: • built-in appliances, ceiling fans and remotes • central vacuum, hose, and attachments • draperies and other window coverings • fireplace equipment (affixed) • floor coverings (affixed) • free-standing range/oven • light fixtures • mailbox• Not determine the premises, personal property specified herein, and means to operate fixtures and media antennas/satellite dishes (affixed) • outdoor fountains and lighting • outdoor fountains and lighting • outdoor landscaping (i.e., shrubbery, trees and unpotted plants) • shutters and awnings • smart home devices, access to which shall be transferred (i.e., video doorbell, automated thermostat) • speakers (flush-mounted)• storage sheds • storage sheds • stores: gas-log, pellet, wood-burning • timers (affixed) • towel, curtain and drapery rods • wall mounted TV brackets and hardware (excluding TVs) • water-misting systems • window and door screens, sun shades
	51. 52. 53. 54.	If owned by Seller, the following items also are included in this sale: • affixed alternate power systems serving the Premises (i.e., solar) • in-ground pool and spa/hot tub equipment and covers (including any mechanical or other cleaning systems) • water softeners
	55.	Additional existing personal property included in this sale (if checked):
	56.	refrigerator (description):
	57.	washer (description):
		dryer (description):
		above-ground spa/hot tub including equipment, covers, and any mechanical or other cleaning systems (description):
	60.	
	61. 62.	other personal property not otherwise addressed (description):
	64.	Additional existing personal property included shall not be considered part of the Premises and shall be transferred with no monetary value, and free and clear of all liens or encumbrances. Leased items shall NOT be included in this sale. Seller shall deliver notice of all leased items within three (3) days after Contract
	66. 67.	acceptance. Buyer shall provide notice of any leased items disapproved within the Inspection Period or five (5) days after receipt of the notice, whichever is later.
	68.	IF THIS IS AN ALL CASH SALE: Section 2 does not apply - go to Section 3.
		2. FINANCING
2a.	69.	Pre-Qualification: An AAR Pre-Qualification Form is attached hereto and incorporated herein by reference.
2b.	71. 72. 73. 74.	Loan Contingency: Buyer's obligation to complete this sale is contingent upon Buyer obtaining loan approval without Prior to Document ("PTD") conditions no later than three (3) days prior to the COE Date for the loan described in the AAR Loan Status Update ("LSU") form or the AAR Pre-Qualification Form, whichever is delivered later. No later than three (3) days prior to the COE Date, Buyer shall either: (i) sign all loan documents; or (ii) deliver to Seller or Escrow Company notice of loan approval without PTD conditions AND date(s) of receipt of Closing Disclosure(s) from Lender; or (iii) deliver to Seller or Escrow Company notice of inability to obtain loan approval without PTD conditions.
2c.	77. 78. 79. 80. 81.	Unfulfilled Loan Contingency: This Contract shall be cancelled and Buyer shall be entitled to a return of the Earnest Money if after diligent and good faith effort, Buyer is unable to obtain loan approval without PTD conditions and delivers notice of inability to obtain loan approval no later than three (3) days prior to the COE Date. If Buyer fails to deliver such notice, Seller may issue a cure notice to Buyer as required by Section 7a and, in the event of Buyer's breach, Seller shall be entitled to the Earnest Money pursuant to Section 7b. If, prior to expiration of any Cure Period, Buyer delivers notice of inability to obtain loan approval, Buyer shall be entitled to a return of the Earnest Money. Buyer acknowledges that prepaid items paid separately from the Earnest Money are not refundable.

- 2d. 83. Interest Rate / Necessary Funds: Buyer agrees that (i) the inability to obtain loan approval due to the failure to lock the interest 84. rate and "points" by separate written agreement with the lender; or (ii) the failure to have the down payment or other funds 85. due from Buyer necessary to obtain the loan approval without conditions and close this transaction is not an unfulfilled loan 86. contingency.
- 87. Loan Status Update: Buyer shall deliver to Seller the LSU, with at a minimum lines 1-40 completed, describing the current status 88. of the Buyer's proposed loan within ten (10) days after Contract acceptance and instruct lender to provide an updated LSU to 89. Broker(s) and Seller upon request.

								>>
[<initials< th=""><th>Residential Resale Real Estate Purchase Contract \bullet Updated: August 2024 Copyright \textcircled{S} 2024 Arizona Association of REALTORS*. All rights reserved.</th><th>Initials></th><th></th><th></th><th></th></initials<>	Residential Resale Real Estate Purchase Contract \bullet Updated: August 2024 Copyright \textcircled{S} 2024 Arizona Association of REALTORS*. All rights reserved.	Initials>			
	SELLER	SELLER		Page 2 of 10		BUYER	BUYER	_

- **2f.** 90. Loan Application: Unless previously completed, within three (3) days after Contract acceptance Buyer shall (i) provide lender 91. with Buyer's name, income, social security number, Premises address, estimate of value of the Premises, and mortgage loan 92. amount sought; and (ii) grant lender permission to access Buyer's Trimerged Residential Credit Report.
- 29. Joan Processing During Escrow: Within ten (10) days after receipt of the Loan Estimate Buyer shall (i) provide lender with 94. notice of intent to proceed with the loan transaction in a manner satisfactory to lender; and (ii) provide to lender all requested 95. signed disclosures and the documentation listed in the LSU at lines 32-35. Buyer agrees to diligently work to obtain the loan and 96. will promptly provide the lender with all additional documentation requested.
- **2h.** 97. **Type of Financing:** Conventional FHA VA USDA Ssumption Seller Carryback 98. (If financing is to be other than new financing, see attached addendum.)
- 2i. 99. Loan Costs: All costs of obtaining the loan shall be paid by Buyer, unless otherwise provided for herein.
- 2j. 100. Seller Concessions (if any): In addition to the other costs Seller has agreed to pay herein, Seller will credit Buyer _____%
 101. of the Purchase Price OR \$ ______ (Seller Concessions). The Seller Concessions may be used for any Buyer fee, cost, 102. charge, or expenditure to the extent allowed by Buyer's lender.
- 2k. 103. Changes: Buyer shall immediately notify Seller of any changes in the loan program, financing terms, or lender described in the 104. Pre-Qualification Form attached hereto or LSU provided within ten (10) days after Contract acceptance and shall only make any 105. such changes without the prior written consent of Seller if such changes do not adversely affect Buyer's ability to obtain loan 106. approval without PTD conditions, increase Seller's closing costs, or delay COE.
- 21. 107. Appraisal Contingency: Buyer's obligation to complete this sale is contingent upon an appraisal of the Premises acceptable to 108. lender for at least the purchase price. If the Premises fail to appraise for the purchase price in any appraisal required by lender, 109. Buyer has five (5) days after notice of the appraised value to cancel this Contract and receive a return of the Earnest Money or 110. the appraisal contingency shall be waived, unless otherwise prohibited by federal law.
- 2m. 111. Appraisal Cost(s): Initial appraisal fee shall be paid by 🗌 Buyer 🗌 Seller 🮑 Other
 - 112. at the time payment is required by lender and is non-refundable. If Seller is paying the initial appraisal fee, the fee will will not
 - 113. be applied against Seller's Concessions at COE, if applicable. If Buyer's lender requires an updated appraisal prior to COE, it will be
 - 114. performed at Buyer's expense. Any appraiser/lender required inspection cost(s) shall be paid for by Buyer.

3. TITLE AND ESCROW

3a. 115. **Escrow:** This Contract shall be used as escrow instructions. The Escrow Company employed by the parties to carry out the 116. terms of this Contract shall be:



- **3b.** 120. **Title and Vesting:** Buyer will take title as determined before COE. If Buyer is married and intends to take title as his/her sole 121. and separate property, a disclaimer deed may be required. Taking title may have significant legal, estate planning and tax 122. consequences. Buyer should obtain independent legal and tax advice.
- 3c. 123. Title Commitment and Title Insurance: Escrow Company is hereby instructed to obtain and deliver to Buyer and Seller directly, 124. addressed pursuant to 8s and 9c or as otherwise provided, a Commitment for Title Insurance together with complete and legible copies 125. of all documents that will remain as exceptions to Buyer's policy of Title Insurance ("Title Commitment"), including but not limited to 126. Conditions, Covenants and Restrictions ("CC&Rs"); deed restrictions; and easements. Buyer shall have five (5) days after receipt of the 127. Title Commitment and after receipt of notice of any subsequent exceptions to provide notice to Seller of any items disapproved. Seller 128. shall convey title by warranty deed, subject to existing taxes, assessments, covenants, conditions, restrictions, rights of way, easements 129. and all other matters of record. Buyer shall be provided at Seller's expense an American Land Title Association ("ALTA") Homeowner's 130. Title Insurance Policy or, if not available, a Standard Owner's Title Insurance Policy, showing title vested in Buyer. Buyer may acquire 131. extended coverage at Buyer's own additional expense. If applicable, Buyer shall pay the cost of obtaining the ALTA Lender Title 132. Insurance Policy.

		<initials< th=""><th>Residential Resale Real Estate Purchase Contract \bullet Updated: August 2024 Copyright \textcircled{S} 2024 Arizona Association of REALTORS*. All rights reserved.</th><th>Initials></th><th></th><th> </th></initials<>	Residential Resale Real Estate Purchase Contract \bullet Updated: August 2024 Copyright \textcircled{S} 2024 Arizona Association of REALTORS*. All rights reserved.	Initials>		
SELLER	SELLER		Page 3 of 10		BUYER	BUYER

>>

- 3d. 133. Additional Instructions: (i) Escrow Company shall promptly furnish notice of pending sale that contains the name and address of 134. Buver to any homeowner's association(s) in which the Premises are located. (ii) If Escrow Company is also acting as the title agency 135. but is not the title insurer issuing the title insurance policy, Escrow Company shall deliver to Buyer and Seller, upon deposit of funds, a 136. closing protection letter from the title insurer indemnifying Buyer and Seller for any losses due to fraudulent acts or breach of escrow 137. instructions by Escrow Company. (iii) All documents necessary to close this transaction shall be executed promptly by Seller and 138. Buyer in the standard form used by Escrow Company. Escrow Company shall modify such documents to the extent necessary to be 139. consistent with this Contract. (iv) Escrow Company fees, unless otherwise stated herein, shall be allocated equally between Seller and 140. Buyer. (v) Escrow Company shall send to all parties and Broker(s) copies of all notices and communications directed to Seller, Buyer 141. and Broker(s). (vi) Escrow Company shall provide Broker(s) access to escrowed materials and information regarding the escrow. (vii) 142. If an Affidavit of Disclosure is provided, Escrow Company shall record the Affidavit at COE.
- 3e. 143. Tax Prorations: Real property taxes payable by Seller shall be prorated to COE based upon the latest tax information available.
- 3f. 144. Release of Earnest Money: In the event of a dispute between Buyer and Seller regarding any Earnest Money deposited with 145. Escrow Company, Buyer and Seller authorize Escrow Company to release the Earnest Money pursuant to the terms and conditions 146. of this Contract in its sole and absolute discretion. Buyer and Seller agree to hold harmless and indemnify Escrow Company against 147. any claim, action or lawsuit of any kind, and from any loss, judgment, or expense, including costs and attorney fees, arising from or
 - 148. relating in any way to the release of the Earnest Money.
- 3g. 149. Prorations of Assessments and Fees: All assessments and fees that are not a lien as of COE, including homeowner's 150. association fees, rents, irrigation fees, and, if assumed, insurance premiums, interest on assessments, interest on encumbrances,
 - 151. and service contracts, shall be prorated as of COE or Other:
- 3h. 152. Assessment Liens: The amount of any assessment lien or bond including those charged by a special taxing district, such as a 153. Community Facilities District, shall be prorated as of COE.

4. DISCLOSURE

- 4a. 154. Seller's Property Disclosure Statement ("SPDS"): Seller shall deliver a completed AAR Residential SPDS form to Buyer 155. within three (3) days after Contract acceptance. Buyer shall provide notice of any SPDS items disapproved within the Inspection 156. Period or five (5) days after receipt of the SPDS, whichever is later.
- 4b. 157. Insurance Claims History: Seller shall deliver to Buyer a written five (5) year insurance claims history regarding the Premises (or a 158. claims history for the length of time Seller has owned the Premises if less than five (5) years) from Seller's insurance company or an
 - 159. insurance support organization or consumer reporting agency, or if unavailable from these sources, from Seller, within five (5) days 160. after Contract acceptance. Buyer shall provide notice of any items disapproved within the Inspection Period or five (5) days after
 - 161. receipt of the claims history, whichever is later.
- 4c. 162. Foreign Sellers: The Foreign Investment in Real Property Tax Act ("FIRPTA") is applicable if Seller is a non-resident alien 163. individual, foreign corporation, foreign partnership, foreign trust, or foreign estate ("Foreign Person"). Seller agrees to complete, 164. sign, and deliver to Escrow Company a certificate indicating whether Seller is a Foreign Person. FIRPTA requires that a foreign 165. seller may have federal income taxes up to 15% of the purchase price withheld, unless an exception applies. Seller is responsible
 - 166. for obtaining independent legal and tax advice.
- 4d. 167. Lead-Based Paint Disclosure: If the Premises were built prior to 1978, Seller shall: (i) notify Buyer of any known lead-based paint 168. ("LBP") or LBP hazards in the Premises; (ii) provide Buyer with any LBP risk assessments or inspections of the Premises in Seller's 169. possession; (iii) provide Buyer with the Disclosure of Information on Lead-Based Paint and Lead-Based Paint Hazards, and any 170. report, records, pamphlets, and/or other materials referenced therein, including the pamphlet "Protect Your Family from Lead in Your 171. Home" (collectively "LBP Information"). Buyer shall return a signed copy of the Disclosure of Information on Lead-Based Paint and 172. Lead-Based Paint Hazards to Seller prior to COE.

173. LBP Information was provided prior to Contract acceptance and Buyer acknowledges the opportunity to conduct LBP risk 174. assessments or inspections during Inspection Period.

175. 🗌 Seller shall provide LBP Information within five (5) days after Contract acceptance. Buyer may within ten (10) days

176. or days after receipt of the LBP Information conduct or obtain a risk assessment or inspection of the Premises for the

177. presence of LBP or LBP hazards ("Assessment Period"). Buyer may within five (5) days after receipt of the LBP Information or five

178. (5) days after expiration of the Assessment Period cancel this Contract.

179. Buyer is further advised to use certified contractors to perform renovation, repair or painting projects that disturb lead-based paint in 180. residential properties built before 1978 and to follow specific work practices to prevent lead contamination.

181.

If Premises were constructed prior to 1978, (BUYER'S INITIALS REQUIRED)

182.

If Premises were constructed in 1978 or later, (BUYER'S INITIALS REQUIRED)

BUYER BUYER

>>

BUYER

BUYER

		<initials< th=""><th>Residential Resale Real Estate Purchase Contract • Updated: August 2024 Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.</th><th>Initials></th><th></th><th></th><th>7</th></initials<>	Residential Resale Real Estate Purchase Contract • Updated: August 2024 Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.	Initials>			7
 SELLER	SELLER		Page 4 of 10		BUYER	BUYER	_

- 4e. 183. Affidavit of Disclosure: If the Premises are located in an unincorporated area of the county, and five (5) or fewer parcels of 184. property other than subdivided property are being transferred, Seller shall deliver a completed Affidavit of Disclosure in the form 185. required by law to Buyer within five (5) days after Contract acceptance. Buyer shall provide notice of any Affidavit of Disclosure items 186. disapproved within the Inspection Period or five (5) days after receipt of the Affidavit of Disclosure, whichever is later.
- 4f. 187. Changes During Escrow: Seller shall immediately notify Buyer of any changes in the Premises or disclosures made herein, 188. in the SPDS, or otherwise. Such notice shall be considered an update of the SPDS. Unless Seller is already obligated by this 189. Contract or any amendments hereto, to correct or repair the changed item disclosed, Buyer shall be allowed five (5) days after 190. delivery of such notice to provide notice of disapproval to Seller.

5. WARRANTIES

- 5a. 191. Condition of Premises: BUYER AND SELLER AGREE THE PREMISES ARE BEING SOLD IN ITS PRESENT PHYSICAL
 192. CONDITION AS OF THE DATE OF CONTRACT ACCEPTANCE. Seller makes no warranty to Buyer, either express or implied,
 193. as to the condition, zoning, or fitness for any particular use or purpose of the Premises. However, Seller shall maintain and repair
 194. the Premises so that at the earlier of possession or COE: (i) the Premises, including all personal property included in the sale, will
 195. be in substantially the same condition as on the date of Contract acceptance; and (ii) all personal property not included in the sale
 196. and debris will be removed from the Premises. Buyer is advised to conduct independent inspections and investigations regarding
 197. the Premises within the Inspection Period as specified in Section 6a. Buyer and Seller acknowledge and understand they may,
 198. but are not obligated to, engage in negotiations or address repairs/improvements to the Premises. Any/all agreed upon repairs/
 199. improvements will be addressed pursuant to Section 6j.
- 5b. 200. Warranties that Survive Closing: Seller warrants that Seller has disclosed to Buyer and Broker(s) all material latent defects and 201. any information concerning the Premises known to Seller, excluding opinions of value, which materially and adversely affect the 202. consideration to be paid by Buyer. Prior to COE, Seller warrants that payment in full will have been made for all labor, professional 203. services, materials, machinery, fixtures, or tools furnished within the 150 days immediately preceding COE in connection with the 204. construction, alteration, or repair of any structure on or improvement to the Premises. Seller warrants that the information regarding 205. connection to a sewer system or on-site wastewater treatment facility (conventional septic or alternative) is correct to the best of 206. Seller's knowledge.
- 5c. 207. Buyer Warranties: Buyer warrants that Buyer has disclosed to Seller any information that may materially and adversely affect 208. Buyer's ability to close escrow or complete the obligations of this Contract. At the earlier of possession of the Premises or COE, 209. Buyer warrants to Seller that Buyer has conducted all desired independent inspections and investigations and accepts the Premises. 210. Buyer warrants that Buyer is not relying on any verbal representations concerning the Premises except disclosed as follows:
 - 211. ₋ 212. ₋

6. DUE DILIGENCE

6a. 213. Inspection Period: Buyer's Inspection Period shall be ten (10) days or days after Contract acceptance. During the 213. Inspection Period. Buyer's inspection Period shall be ten (10) days of ______ days alter contract acceptance. During the 214. Inspection Period Buyer, at Buyer's expense, shall: (i) conduct all desired physical, environmental, and other types of inspections 215. and investigations to determine the value and condition of the Premises; (ii) make inquiries and consult government agencies, 216. lenders, insurance agents, architects, and other appropriate persons and entities concerning the suitability of the Premises and 217. the surrounding area; (iii) investigate applicable building, zoning, fire, health, and safety codes to determine any potential hazards, 218. violations or defects in the Premises; and (iv) verify any material multiple listing service ("MLS") information. If the presence of 219. sex offenders in the vicinity or the occurrence of a disease, natural death, suicide, homicide or other crime on or in the vicinity is 220. a material matter to Buyer, it must be investigated by Buyer during the Inspection Period. Buyer shall keep the Premises free and 221. clear of liens, shall indemnify and hold Seller harmless from all liability, claims, demands, damages, and costs, and shall repair all 222. damages arising from the inspections. Buyer shall provide Seller and Broker(s) upon receipt, at no cost, copies of all inspection 223. reports concerning the Premises obtained by Buyer. Buyer is advised to consult the Arizona Department of Real Estate Buyer 224. Advisory to assist in Buyer's due diligence inspections and investigations. 6b. 225. Square Footage: BUYER IS AWARE THAT ANY REFERENCE TO THE SQUARE FOOTAGE OF THE PREMISES, BOTH THE 226. REAL PROPERTY (LAND) AND IMPROVEMENTS THEREON, IS APPROXIMATE. IF SQUARE FOOTAGE IS A MATERIAL 227. MATTER TO BUYER, IT MUST BE INVESTIGATED DURING THE INSPECTION PERIOD. 6c. 228. Wood-Destroying Organism or Insect Inspection: IF CURRENT OR PAST WOOD-DESTROYING ORGANISMS OR INSECTS 229. (SUCH AS TERMITES) ARE A MATERIAL MATTER TO BUYER, THESE ISSUES MUST BE INVESTIGATED DURING THE 230. INSPECTION PERIOD. Buyer shall order and pay for all wood-destroying organism or insect inspections performed during the 231. Inspection Period. If the lender requires an updated Wood-Destroying Organism or Insect Inspection Report prior to COE, it will be 232. performed at Buyer's expense.

6d. 233. Flood Hazard: FLOOD HAZARD DESIGNATIONS OR THE COST OF FLOOD HAZARD INSURANCE SHALL BE
 234. DETERMINED BY BUYER DURING THE INSPECTION PERIOD. If the Premises are situated in an area identified as having
 235. any special flood hazards by any governmental entity, THE LENDER MAY REQUIRE THE PURCHASE OF FLOOD HAZARD
 236. INSURANCE. Special flood hazards may also affect the ability to encumber or improve the Premises.

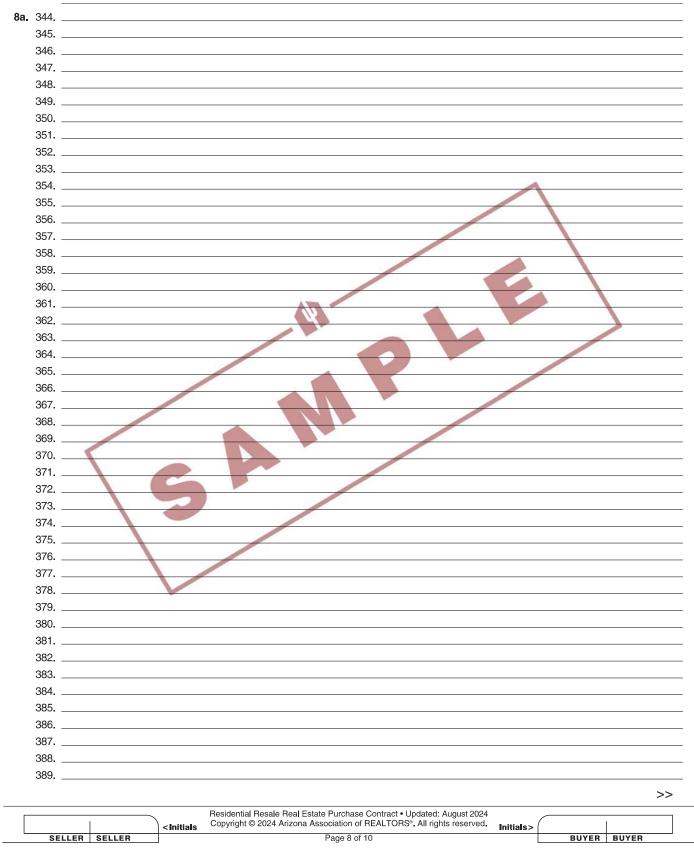
>>

	SELLER SELLER	Residential Resale Real Estate Purchase Contract • Updated: August 2024 Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.	Initials>			7	
 SELLER	SELLER		Page 5 of 10		BUYER	BUYER	_
		-					

6e, 237. Insurance: IF HOMEOWNER'S INSURANCE IS A MATERIAL MATTER TO BUYER. BUYER SHALL APPLY FOR AND 238. OBTAIN WRITTEN CONFIRMATION OF THE AVAILABILITY AND COST OF HOMEOWNER'S INSURANCE FOR THE 239. PREMISES FROM BUYER'S INSURANCE COMPANY DURING THE INSPECTION PERIOD. Buyer understands that any 240. homeowner's, fire, casualty, flood or other insurance desired by Buyer or required by lender should be in place at COE. 6f. 241. Sewer or On-site Wastewater Treatment System: The Premises are connected to a: 242. sewer system conventional septic system alternative system 243. IF A SEWER CONNECTION IS A MATERIAL MATTER TO BUYER, IT MUST BE INVESTIGATED DURING THE INSPECTION 244. PERIOD. If the Premises are served by a conventional septic or alternative system, the AAR On-site Wastewater Treatment Facility 245. Addendum is incorporated herein by reference. (BUYER'S INITIALS REQUIRED) 246. BUYER BUYEB 6g. 247. Swimming Pool Barrier Regulations: During the Inspection Period, Buyer agrees to investigate all applicable state, county, and 248. municipal Swimming Pool barrier regulations and agrees to comply with and pay all costs of compliance with said regulations prior to 249. occupying the Premises, unless otherwise agreed in writing. If the Premises contains a Swimming Pool, Buyer acknowledges receipt 250. of the Arizona Department of Health Services approved private pool safety notice. (BUYER'S INITIALS REQUIRED) 251. BUYER BUYER 6h. 252. BUYER ACKNOWLEDGMENT: BUYER RECOGNIZES, ACKNOWLEDGES, AND AGREES THAT BROKER(S) ARE NOT 253. QUALIFIED, NOR LICENSED, TO CONDUCT DUE DILIGENCE WITH RESPECT TO THE PREMISES OR THE SURROUNDING 254. AREA, BUYER IS INSTRUCTED TO CONSULT WITH QUALIFIED LICENSED PROFESSIONALS TO ASSIST IN BUYER'S 255. DUE DILIGENCE EFFORTS. BECAUSE CONDUCTING DUE DILIGENCE WITH RESPECT TO THE PREMISES AND THE 256. SURROUNDING AREA IS BEYOND THE SCOPE OF BROKER'S EXPERTISE AND LICENSING, BUYER EXPRESSLY 257. RELEASES AND HOLDS HARMLESS BROKER(S) FROM LIABILITY FOR ANY DEFECTS OR CONDITIONS THAT COULD 258. HAVE BEEN DISCOVERED BY INSPECTION OR INVESTIGATION. (BUYER'S INITIALS REQUIRED) 259. BUYER BUYER 6i. 260. Inspection Period Notice: Prior to expiration of the Inspection Period, Buyer shall deliver to Seller a signed notice of any items 261. disapproved. AAR's Buyer's Inspection Notice and Seller's Response form is available for this purpose. Buyer shall conduct all 262. desired inspections and investigations prior to delivering such notice to Seller and all Inspection Period items disapproved shall be 263. provided in a single notice. 6j. 264. Buyer Disapproval: If Buyer, in Buyer's sole discretion, disapproves of items as allowed herein, Buyer shall deliver to Seller a 265. signed notice of the items disapproved and state in the notice that Buyer elects to either: 266. (1) Immediately cancel this Contract, in which case: 267. (a) If Buyer's notice specifies disapproval of items as allowed herein, the Earnest Money shall be released to Buyer. If Buyer's notice fails to specify items disapproved as allowed herein, the cancellation will remain in effect but Buyer has failed to comply with a provision of this Contract and Seller may deliver to Buyer a cure notice as required by Section 7a. 268. (b)269. If Buver fails to cure their non-compliance within three (3) days after delivery of such notice, Buyer shall be in breach and 270. Seller shall be entitled to the Earnest Money. If, prior to expiration of the Cure Period, Buyer delivers notice specifying 271. items disapproved as allowed herein. Buyer shall be entitled to a return of the Earnest Money. 272. 273. OR 274. (2) Provide Seller an opportunity to correct or address the items disapproved, in which case: (a) Seller shall respond in writing within five (5) days or _ days after delivery to Seller of Buyer's notice of items 275. 276. disapproved. Seller's failure to respond to Buyer in writing within the specified time period shall conclusively be deemed 277. Seller's refusal to correct or address any of the items disapproved. (b) If Seller agrees in writing to correct items disapproved, Seller shall correct the items, complete any repairs in a 278 workmanlike manner and deliver any paid receipts evidencing the corrections and repairs to Buyer three (3) days 279. 280. days prior to the COE Date. 281. (c) If Seller is unwilling or unable to correct or address any of the items disapproved, Buyer may cancel this Contract within five (5) days after delivery of Seller's response or after expiration of the time for Seller's response, whichever occurs 282 283. first, and the Earnest Money shall be released to Buyer. If Buyer does not cancel this Contract within the five (5) days as 284. provided, Buyer shall close escrow without those items that Seller has not agreed in writing to correct or address. 285. VERBAL DISCUSSIONS WILL NOT EXTEND THESE TIME PERIODS. Only a written agreement signed by both parties will extend 286. response times or cancellation rights. 287. BUYER'S FAILURE TO GIVE NOTICE OF DISAPPROVAL OF ITEMS OR CANCELLATION OF THIS CONTRACT WITHIN 288. THE SPECIFIED TIME PERIOD SHALL CONCLUSIVELY BE DEEMED BUYER'S ELECTION TO PROCEED WITH THE 289. TRANSACTION WITHOUT CORRECTION OF ANY DISAPPROVED ITEMS. >>

		< Initials	Residential Resale Real Estate Purchase Contract • Updated: August 2024 Copyright © 2024 Arizona Association of REALTORS*. All rights reserved.				7
 SELLER	SELLER		Page 6 of 10		BUYER	BUYER	-
		-		-			

6k.	291.	Home Warranty Plan: Buyer and Seller are advised to investigate the various home warranty plans available for purchase. The parties acknowledge that different home warranty plans have different coverage options, exclusions, limitations, service fees and most plans exclude pre-existing conditions.
		A Home Warranty Plan will be ordered by Buyer or Seller with the following optional coverage
	294.	, to be issued byat a cost not to exceed \$, to be paid for by Duyer Seller Split evenly between Buyer and Seller
		Buyer declines the purchase of a Home Warranty Plan.
	297.	
	237.	(BUYER'S INITIALS REQUIRED)
61.	299. 300.	Walkthrough(s): Seller grants Buyer and Buyer's inspector(s) reasonable access to conduct walkthrough(s) of the Premises for the purpose of satisfying Buyer that any corrections or repairs agreed to by Seller have been completed, and the Premises are in substantially the same condition as of the date of Contract acceptance. If Buyer does not conduct such walkthrough(s), Buyer releases Seller and Broker(s) from liability for any defects that could have been discovered.
6m.	303.	Seller's Responsibility Regarding Inspections and Walkthrough(s): Seller shall make the Premises available for all inspections and walkthrough(s) upon reasonable notice by Buyer. Seller shall, at Seller's expense, have all utilities on, including any propane, until COE to enable Buyer to conduct these inspections and walkthrough(s).
6n.	306. 307. 308.	IRS and FIRPTA Reporting: The Foreign Investment in Real Property Tax Act ("FIRPTA") provides that, if a seller is a Foreign Person, a buyer of residential real property must withhold federal income taxes up to 15% of the purchase price, unless an exception applies. If FIRPTA is applicable and Buyer fails to withhold, Buyer may be held liable for the tax. Buyer agrees to perform any acts reasonable or necessary to comply with FIRPTA and IRS reporting requirements and Buyer is responsible for obtaining independent legal and tax advice.
		7. REMEDIES
7a.	311. 312. 313.	Cure Period: A party shall have an opportunity to cure a potential breach of this Contract. If a party fails to comply with any provision of this Contract, the other party shall deliver a notice to the non-complying party specifying the non-compliance. If the non-compliance is not cured within three (3) days after delivery of such notice ("Cure Period"), the failure to comply shall become a breach of Contract. If Escrow Company or recorder's office is closed on the last day of the Cure Period, and COE must occur to cure a potential breach, COE shall occur on the next day that both are open for business.
7b.	316. 317. 318. 319. 320. 321. 322. 323.	Breach: In the event of a breach of Contract, the non-breaching party may cancel this Contract and/or proceed against the breaching party in any claim or remedy that the non-breaching party may have in law or equity, subject to the Alternative Dispute Resolution obligations set forth herein. In the case of Seller, because it would be difficult to fix actual damages in the event of Buyer's breach, the Earnest Money may be deemed a reasonable estimate of damages and Seller may, at Seller's option, accept the Earnest Money as Seller's sole right to damages; and in the event of Buyer's breach arising from Buyer's failure to deliver the notice required by Section 2b, or Buyer's inability to obtain loan approval due to the waiver of the appraisal contingency pursuant to Section 2l, Seller shall exercise this option and accept the Earnest Money as Seller's sole right to damages. An unfulfilled contingency is not a breach of Contract. The parties expressly agree that the failure of any party to comply with the terms and conditions of Section 1d to allow COE to occur on the COE Date, if not cured after a cure notice is delivered pursuant to Section 7a, will constitute a material breach of this Contract, rendering the Contract subject to cancellation.
7c.	326. 327. 328. 329. 330. 331. 332.	Alternative Dispute Resolution ("ADR"): Buyer and Seller agree to mediate any dispute or claim arising out of or relating to this Contract in accordance with the REALTORS® Dispute Resolution System, or as otherwise agreed. All mediation costs shall be paid equally by the parties. In the event that mediation does not resolve all disputes or claims, the unresolved disputes or claims shall be submitted for binding arbitration. In such event, the parties shall agree upon an arbitrator and cooperate in the scheduling of an arbitration hearing. If the parties are unable to agree on an arbitrator, the dispute shall be submitted to the American Arbitration Association ("AAA") in accordance with the AAA Arbitration Rules for the Real Estate Industry. The decision of the arbitrator shall be final and nonappealable. Judgment on the award rendered by the arbitrator may be entered in any court of competent jurisdiction. Notwithstanding the foregoing, either party may opt out of binding arbitration within thirty (30) days after the conclusion of the mediation conference by notice to the other and, in such event, either party shall have the right to resort to court action.
7d.	335. 336. 337. 338. 339.	Exclusions from ADR: The following matters are excluded from the requirement for ADR hereunder: (i) any action brought in the Small Claims Division of an Arizona Justice Court (up to \$3,500) so long as the matter is not thereafter transferred or removed from the small claims division; (ii) judicial or nonjudicial foreclosure or other action or proceeding to enforce a deed of trust, mortgage, or agreement for sale; (iii) an unlawful entry or detainer action; (iv) the filing or enforcement of a mechanic's lien; or (v) any matter that is within the jurisdiction of a probate court. Further, the filing of a judicial action to enable the recording of a notice of pending action ("lis pendens"), or order of attachment, receivership, injunction, or other provisional remedies shall not constitute a waiver of the obligation to submit the claim to ADR, nor shall such action constitute a breach of the duty to mediate or arbitrate.
7e.	342.	Attorney Fees and Costs: The prevailing party in any dispute or claim between Buyer and Seller arising out of or relating to this Contract shall be awarded their reasonable attorney fees and costs. Costs shall include, without limitation, attorney fees, expert witness fees, fees paid to investigators, and arbitration costs.
		>>
Γ		Residential Resale Real Estate Purchase Contract • Updated: August 2024 Copyright © 2024 Arizona Association of REALTORS®. All rights reserved. Initials>
	SI	ELLER SELLER Page 7 of 10 BUYER



8. ADDITIONAL TERMS AND CONDITIONS

- 8b. 390. Risk of Loss: If there is any loss or damage to the Premises between the date of Contract acceptance and COE or possession, 391. whichever is earlier, by reason of fire, vandalism, flood, earthquake, or act of God, the risk of loss shall be on Seller, provided, 392. however, that if the cost of repairing such loss or damage would exceed ten percent (10%) of the purchase price, either Seller or 393. Buyer may elect to cancel the Contract.
- 8c. 394. Permission: Buyer and Seller grant Broker(s) permission to advise the public of this Contract.
- 8d. 395. Arizona Law: This Contract shall be governed by Arizona law and jurisdiction is exclusively conferred on the State of Arizona.
- 8e. 396. Time is of the Essence: The parties acknowledge that time is of the essence in the performance of the obligations described 397. herein.
- 8f. 398. Compensation: Seller and Buyer acknowledge that Broker(s) shall be compensated for services rendered as previously agreed by 399. separate written agreement(s), which shall be delivered by Broker(s) to Escrow Company for payment at COE, if not previously paid. 400. If Seller is obligated to pay Broker(s), this Contract shall constitute an irrevocable assignment of Seller's proceeds at COE. If Buyer is 401. obligated to pay Broker(s), payment shall be collected from Buyer as a condition of COE. BROKER COMPENSATION IS NOT SET 402. BY LAW, NOR BY ANY BOARD, ASSOCIATION OF REALTORS®, MULTIPLE LISTING SERVICE, OR IN ANY MANNER OTHER 403. THAN AS FULLY NEGOTIATED BETWEEN BROKER AND CLIENT.
- 8g. 404. Copies and Counterparts: A fully executed facsimile or electronic copy of the Contract shall be treated as an original Contract. 405. This Contract and any other documents required by this Contract may be executed by facsimile or other electronic means and in any 406. number of counterparts, which shall become effective upon delivery as provided for herein, except that the Disclosure of Information 407. on Lead-Based Paint and Lead-Based Paint Hazards may not be signed in counterpart. All counterparts shall be deemed to 408. constitute one instrument, and each counterpart shall be deemed an original
- 8h. 409. Days: All references to days in this Contract shall be construed as calendar days and a day shall begin at 12:00 a.m. and 410. end at 11:59 p.m.
- 411. Calculating Time Periods: In computing any time period prescribed or allowed by this Contract, the day of the act or event from 8i. 412. which the time period begins to run is not included and the last day of the time period is included. Contract acceptance occurs on the 413. date that the signed Contract (and any incorporated counter offer) is delivered to and received by the appropriate Broker. Acts that 414. must be performed three (3) days prior to the COE Date must be performed three (3) full days prior (i.e. - if the COE Date is Friday
 - 415. the act must be performed by 11:59 p.m. on Monday).
- 416. Entire Agreement: This Contract, and any addenda and attachments, shall constitute the entire agreement between Seller and 417. Buyer, shall supersede any other written or oral agreements between Seller and Buyer and can be modified only by a writing signed 418. by Seller and Buyer. The failure to initial any page of this Contract shall not affect the validity or terms of this Contract.
- 8k. 419. Subsequent Offers: Buyer acknowledges that Seller has the right to accept subsequent offers until COE. Seller understands that 420. any subsequent offer accepted by Seller must be a backup offer contingent on the cancellation of this Contract.
- 81. 421. Cancellation: A party who wishes to exercise the right of cancellation as allowed herein may cancel this Contract by delivering 422. notice stating the reason for cancellation to the other party or to Escrow Company. Cancellation shall become effective immediately 423. upon delivery of the cancellation notice.
- 8m. 424. Notice: Unless otherwise provided, delivery of all notices and documentation required or permitted hereunder shall be in writing 425. and deemed delivered and received when: (i) hand-delivered; (ii) sent via facsimile transmission; (iii) sent via electronic mail, if email 426. addresses are provided herein; or (iv) sent by recognized overnight courier service, and addressed to Buyer as indicated in Section 427. 8q, to Seller as indicated in Section 9a and to Escrow Company indicated in Section 3a.
- 8n. 428. Release of Broker(s): Seller and Buyer hereby expressly release, hold harmless and indemnify Broker(s) in this
 - 429. transaction from any and all liability and responsibility regarding financing, the condition, square footage, lot lines, 430. boundaries, value, rent rolls, environmental problems, sanitation systems, roof, wood infestation, building codes,
 - 431. governmental regulations, insurance, price and terms of sale, return on investment or any other matter relating to the value
 - 432. or condition of the Premises. The parties understand and agree that Broker(s) do not provide advice on property as an
 - 433. investment and are not qualified to provide financial, legal, or tax advice regarding this real estate transaction.

	434. (SELLER'S INITIALS REQUIRED)			(BUYER'S INITIALS REQUIRED)		
	,	SELLER	SELLER	,	BUYER	BUYER
80.	435 Terms of Acceptance: This offer w	/ill become a bir	nding Contract w	hen acceptance is signed by Seller :	and a signed co	onv delivered

- 436. in person, by mail, facsimile or electronically, and received by Broker named in Section 8q
- 437. by _
- _at_ _ a.m./p.m., Mountain Standard Time. 438. Buyer may withdraw this offer at any time prior to receipt of Seller's signed acceptance. If no signed acceptance is received by this 439. date and time, this offer shall be deemed withdrawn and Buyer's Earnest Money shall be returned.
- 8p. 440. THIS CONTRACT CONTAINS TEN (10) PAGES EXCLUSIVE OF ANY ADDENDA AND ATTACHMENTS. PLEASE ENSURE 441. THAT YOU HAVE RECEIVED AND READ ALL TEN (10) PAGES OF THIS OFFER AS WELL AS ANY ADDENDA AND 442. ATTACHMENTS.

		< Initials	Residential Resale Real Estate Purchase Contract \bullet Updated: August 2024 Copyright \textcircled{S} 2024 Arizona Association of REALTORS*. All rights reserved.	Initials>			
 SELLER	SELLER		Page 9 of 10		BUYER	BUYER	
		-					

8q.	443.	Broker on behalf of Buyer:				
	444.	PRINT AGENT'S NAME	AGENT	MLS COD	E	AGENT STATE LICENSE NO.
	445.	PRINT AGENT'S NAME	AGENT	MLS COD	E	AGENT STATE LICENSE NO.
	446.	PRINT FIRM NAME				FIRM MLS CODE
	447.	FIRM ADDRESS		STATE	ZIP CODE	FIRM STATE LICENSE NO.
	448.	PREFERRED TELEPHONE FAX				
8r.		Agency Confirmation: Broker named in Section 8q at Buyer; Seller; or both Buyer and Seller	bove is the		check one):	
8s.	451. 452.	The undersigned agree to purchase the Premises or a copy hereof including the Buyer Attachment.	n the term	ns and con	ditions herein st	ated and acknowledge receipt of
			DA/YR	^ BUYER'S	SIGNATURE	MO/DA/YR
	454.	^ BUYER'S NAME PRINTED		^ BUYER'S	NAME PRINTED	
	455.	ADDRESS		ADDRESS		
	456.	CITY, STATE, ZIP CODE		CITY, STA	TE, ZIP CODE	
		9. SELLER ACCEPTANCE				
9a.	457.	Broker on behalf of Seller:				
	458.	PRINT AGENT'S NAME	AGENT	MLS COD	F	AGENT STATE LICENSE NO.
	459.					
	460.	PRINT AGENT'S NAME	AGENT	MLS COD		AGENT STATE LICENSE NO.
		PRINT FIRM NAME			FIRM MLS CODE	
	461. 462.	FIRM ADDRESS	STATE		ZIP CODE	FIRM STATE LICENSE NO.
		PREFERRED TELEPHONE FAX		EMAIL		
9b.		Agency Confirmation: Broker named in Section 9a at Seller; or both Buyer and Seller	pove is the	e agent of (check one):	
9c.	465.	35. The undersigned agree to sell the Premises on the terms and conditions herein stated, acknowledge receipt of 36. copy hereof and grant permission to Broker named in Section 9a to deliver a copy to Buyer.				
	467. 468.	Counter Offer is attached, and is incorporated herein Offer. If there is a conflict between this offer and the				
	469.	^ SELLER'S SIGNATURE MO/I	DA/YR	^ SELLER'	S SIGNATURE	MO/DA/YR
	470.	A SELLER'S NAME PRINTED		^ SELLER'	S NAME PRINTE	D
	471.	ADDRESS		ADDRESS		
	472.	CITY, STATE, ZIP CODE			TE, ZIP CODE	
	473.	OFFER REJECTED BY SELLER:		, 20		
		MONTH		DAY	YEAR	(SELLER'S INITIALS)
		For Broker Use Only: Brokerage File/Log No Manage	er's Initial	s	_ Broker's Initials	Date
		Residential Resale Real Estate Purchase Contract • Updated: August 2024				

Copyright © 2024 Arizona Association of REALTORS®. All rights reserved.

Page 10 of 10

Your Notes:	

Central Arizona Branch Locator

4 PINNACIE PEAK UNION H MOON FOUNTAIN MIRAG HILLS 7 VALLEY GLENDALE × SCOTTSDALL ΡΗΟΕΝΙλ PARK AVONDALE TOULESON MESA GOODYEAR TEMP 11 AHWATUKE X

1 Sun City West 623.299.3644

13940 W. Meeker Blvd, #119 Sun City West, AZ 85375 N of Meeker Blvd W of R.H. Johnson

2 The Legends

623.537.1608 20241 N. 67th Ave, #A-2 Glendale, AZ 85308 E side 67th Ave/N of 101

3 Arrowhead

623.487.0404 16165 N. 83rd Ave, #100 Peoria, AZ 85382 SE corner of N 83rd Ave and W Paradise Ln

4 Anthem

623.551.3265 39508 N. Daisy Mountain Dr, #128 Anthem, AZ 85086 NE corner Daisy Mtn Dr/Gavilan Peak Pkwy

5 Tatum Ridge

480.515.4369 11211 N Tatum Blvd, #A150 Phoenix, AZ 85028 N of Shea, E side of Tatum

6 Carefree

480.575.6609 7202 E. Carefree Dr, Bldg 1, #1 Carefree, AZ 85377 NE corner of Tom Darlington/Carefree Dr.

7 Scottsdale Forum

480.551.0480 6263 N. Scottsdale Rd, #110 Scottsdale, AZ 85250 E Side Scottsdale/S of Lincoln

8 Raintree

480.563.9034 8605 E. Raintree Dr, # 130 Scottsdale, AZ 85260 SW corner of E Raintree Dr and N 87th St

9 Chandler Portico

480.777.0051 2121 W. Chandler Blvd., #100 Chandler, AZ 85224 SW Corner Chandler Blvd./Dobson Rd.

10 Gilbert San Tan

480.777.0614 1528 E. Williams Field Rd. #101 Gilbert, AZ 85295 NW corner of Williams Field Rd./Val Vista Rd.

11 Mesa

480.401.3738 1630 S. Stapley Dr, #123 Mesa, AZ 85204 N of Baseline / W of Stapley

12 Gold canyon

480.288.0883 6877 South Kings Ranch Rd, #5 Gold Canyon, AZ 85118 E of 60/South Side Kings Ranch Rd.

Southern Arizona Branch Locator







1 Main Office

6390 E Tanque Verde Rd Tucson, AZ 85715 PHONE 520-885-1600 / 520-202-2626

2 Broadway

3777 E Broadway, Ste 130 Tucson, AZ 85716 PHONE 520-747-1644

3 Cambric

1840 E River Road Ste 200 Tucson, AZ 85718 PHONE 520-577-8707 / 520-529-1944

4 Casa Grande

442 W Kortsen Road, Ste 101 Casa Grande, AZ 85122 PHONE 520-426-4600 5 Casas Adobes 6760 N Oracle Rd, Ste 100B Tucson, AZ 85704 PHONE 520-575-1900

6 Green Valley

210 W Continental Road, Ste. 248 Green Valley, AZ 85622 РНОNE 520-625-1095

7 Oro Valley/La Canada

11165 N La Canada Dr, Ste 143 Ого Valley, AZ 85737 РНОNE 520-877-9200

8 Oro Valley/Oracle

8500 N Oracle Rd, Ste 100 Oro Valley, AZ 85704 РНОЛЕ 520-297-2576 | 520-219-6451

9 Houghton

8280 S. Houghton Rd, Ste 130 Tucson, AZ 85747 PHONE 520-618-7790

10 Skyline 2890 F Skyline

2890 E Skyline Dr, Ste 200 Tucson, AZ 85718 PHONE 520-529-0506



First American Title Insurance Company, and the operating divisions thereof, make no express or implied warranty respecting the information presented and assume no responsibility for errors or omissions. First American, the eagle logo, First American Title, and firstam.com are registered trademarks or trademarks of First American Financial Corporation and/or its affiliates. ©2025 First American Financial Corporation and/or its affiliates. All rights reserved. NYSE: FAF | 25DID0198BK2_CP-AZ_0225